

# ファクトブック 2024

## FACT BOOK 2024

連結(Consolidated)

2024年3月(FY2023)

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※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

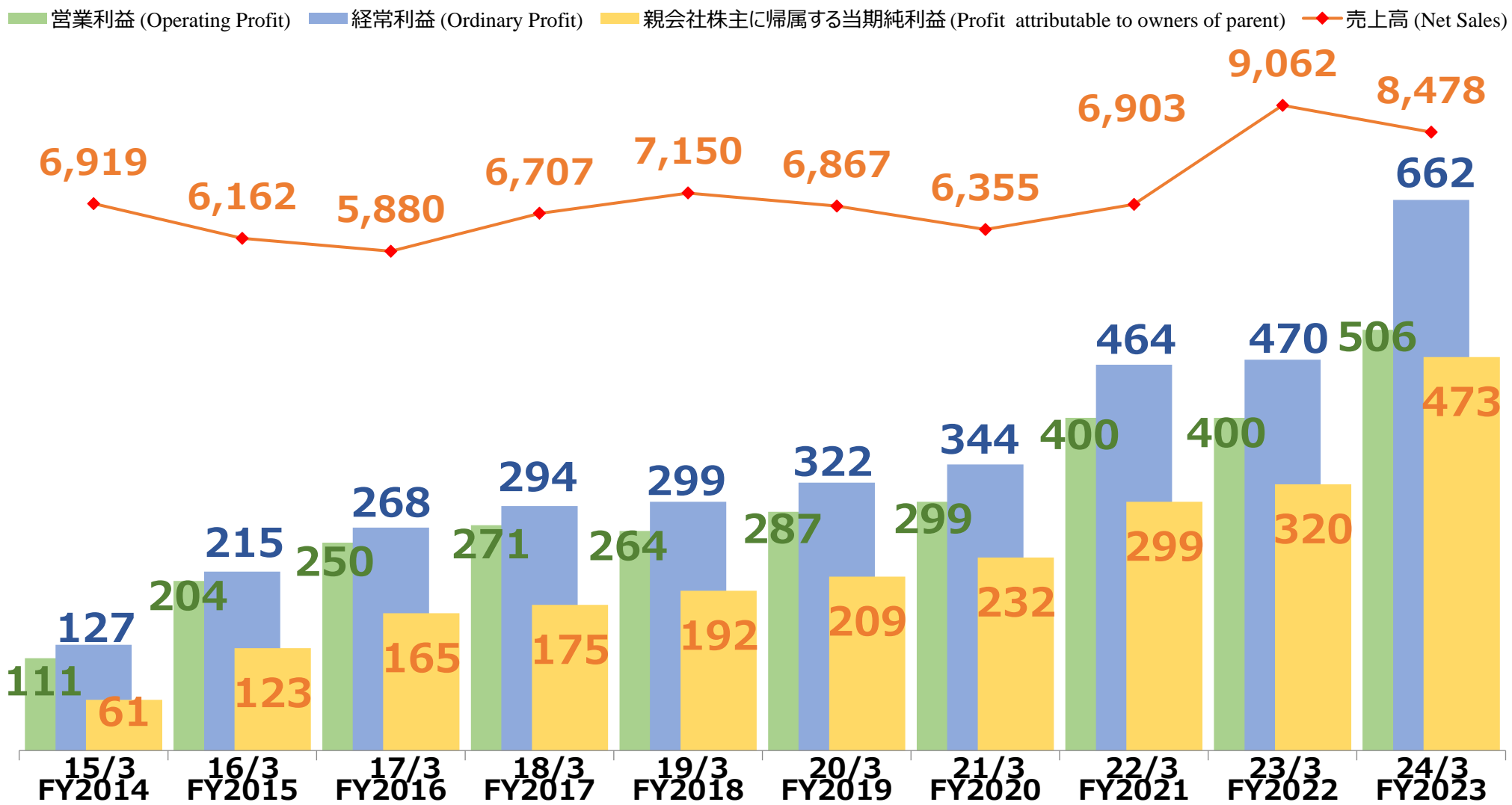
岩谷産業株式会社 (Iwatani Corporation)

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# 売上高、営業利益、経常利益、親会社株主に帰属する当期純利益（億円）

Net Sales, Operating Profit, Ordinary Profit,

Profit attributable to owners of parent (One hundred million yen)

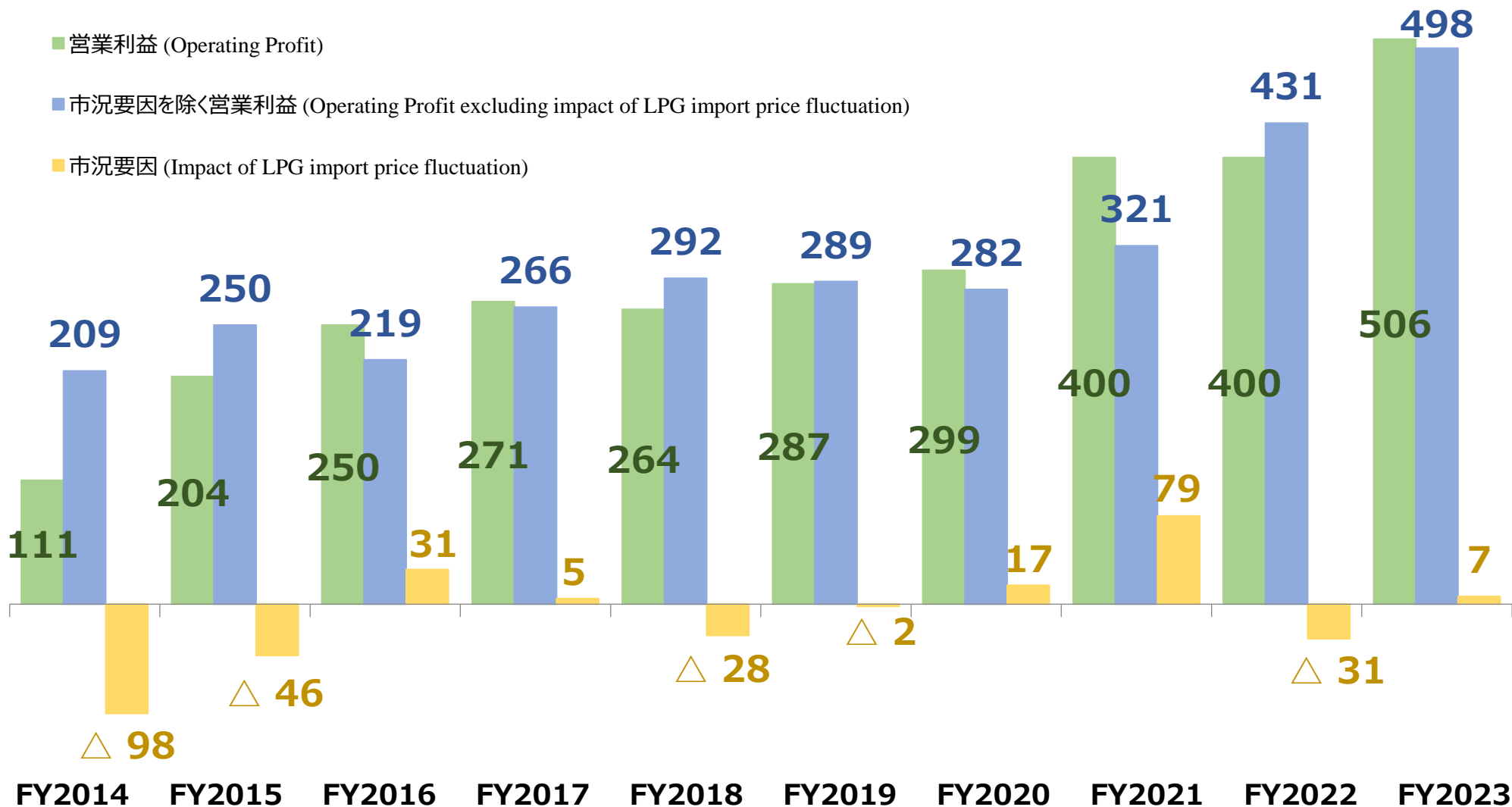


※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

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# 営業利益、市況要因を除く営業利益、市況要因 (億円)

Operating Profit, Operating Profit excluding impact of LPG import price fluctuation,  
Impact of LPG import price fluctuation (One hundred million yen)

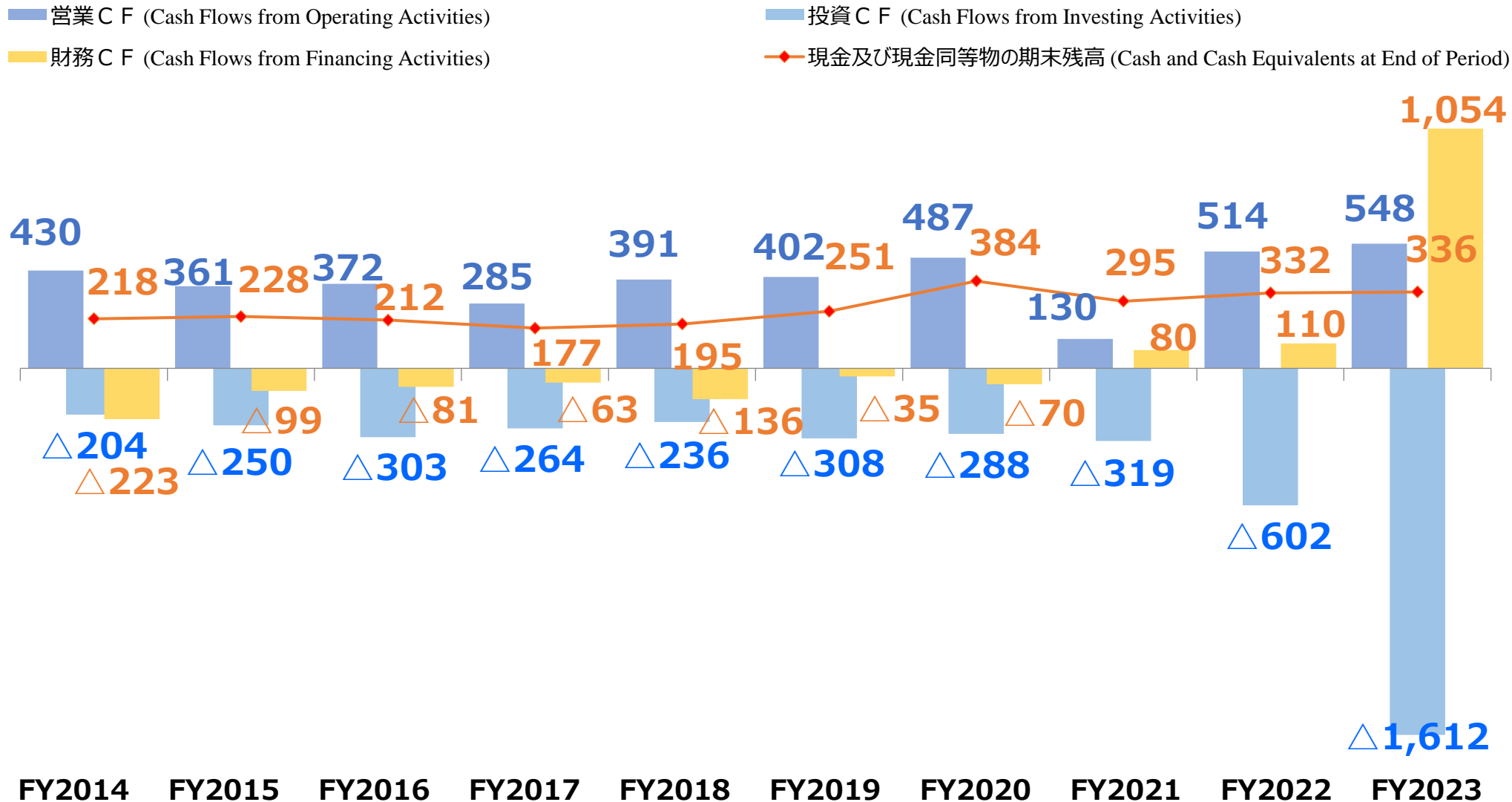


※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

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# キャッシュフロー、現金及び現金同等物の期末残高（億円）

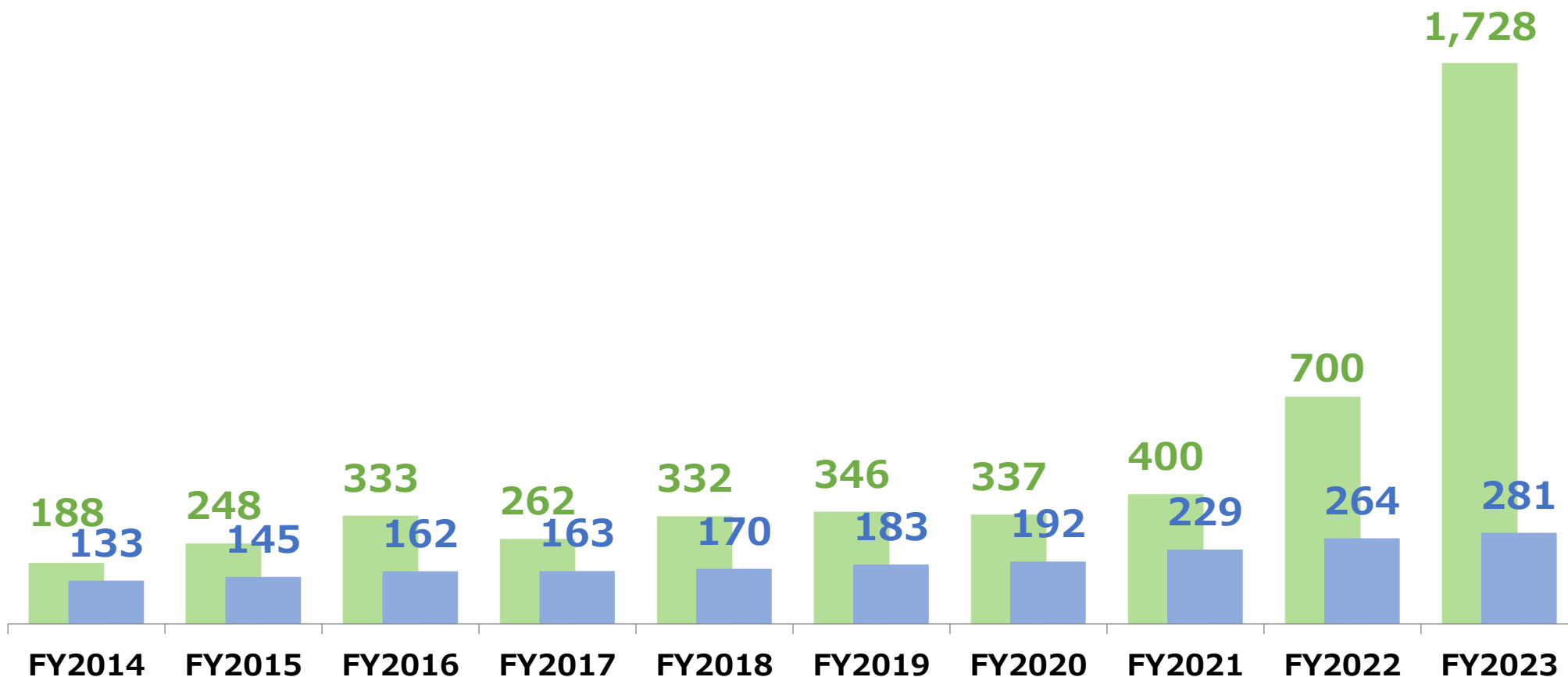
Cash Flows, Cash and Cash Equivalents at End of Period (One hundred million yen)



# 投資、減価償却費（億円）

Capital Expenditure, Depreciation (One hundred million yen)

■ 投資 (Capital Expenditure)    ■ 減価償却費 (Depreciation)



※2015年3月期までの投資、減価償却費の金額は有形固定資産の金額 (Until FY2014, figures for investment and depreciation include property, plant, and equipment.)

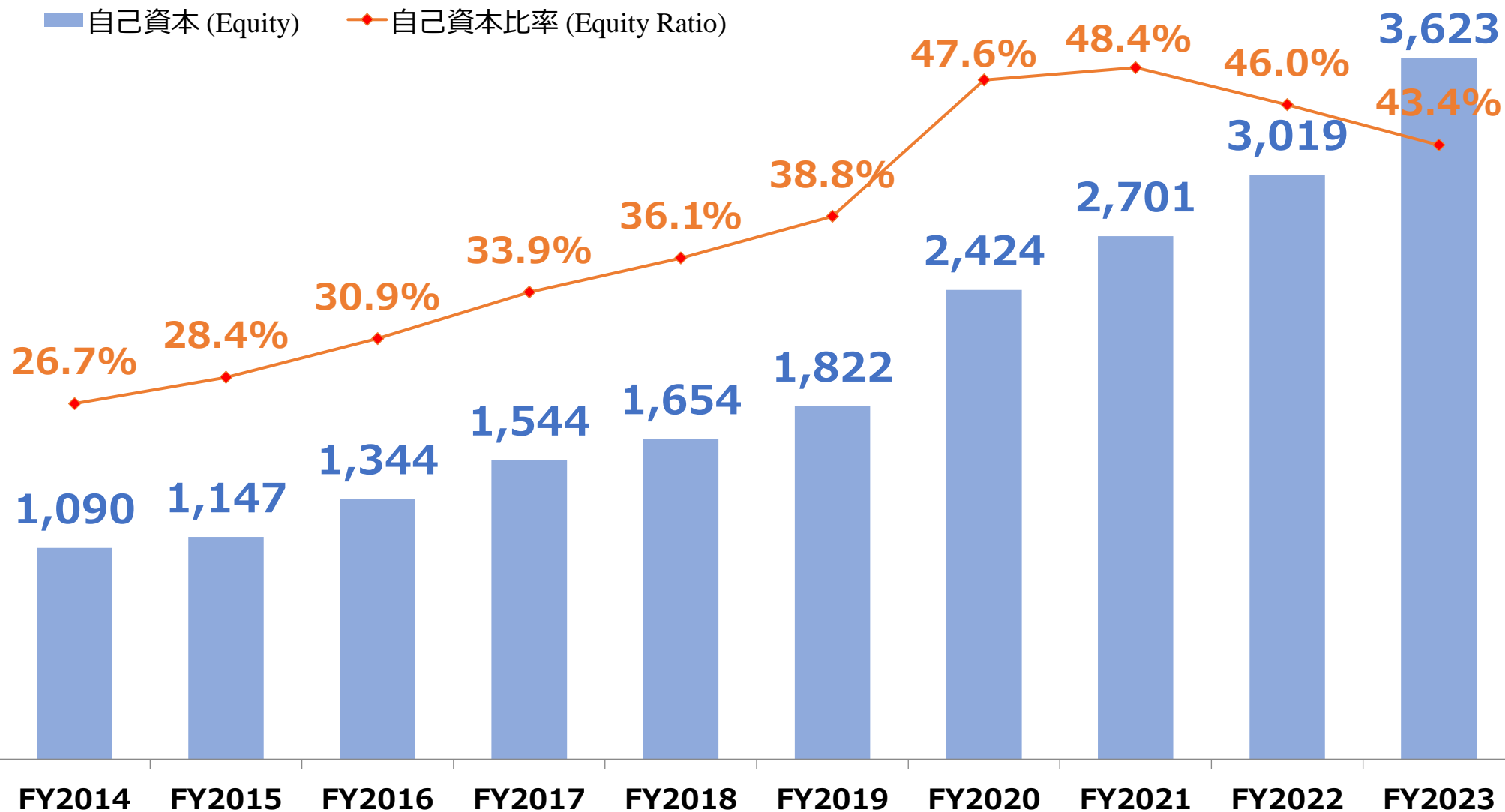
※2016年3月期～の投資、減価償却費の金額は有形固定資産・無形固定資産（のれん除く）、投資有価証券の合計金額 (From FY2015, figures for investment and depreciation are the total of property, plant and equipment plus intangible assets (excluding goodwill) and investment securities.)

※2022年3月期～の投資、減価償却費の金額は有形固定資産・無形固定資産（のれん含む）、投資有価証券等の合計金額 (From FY2021, figures for investment and depreciation are the total of property, plant and equipment plus intangible assets (including goodwill) and investment securities.)

※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

# 自己資本（億円）、自己資本比率（%）

Equity (One hundred million yen), Equity Ratio (%)



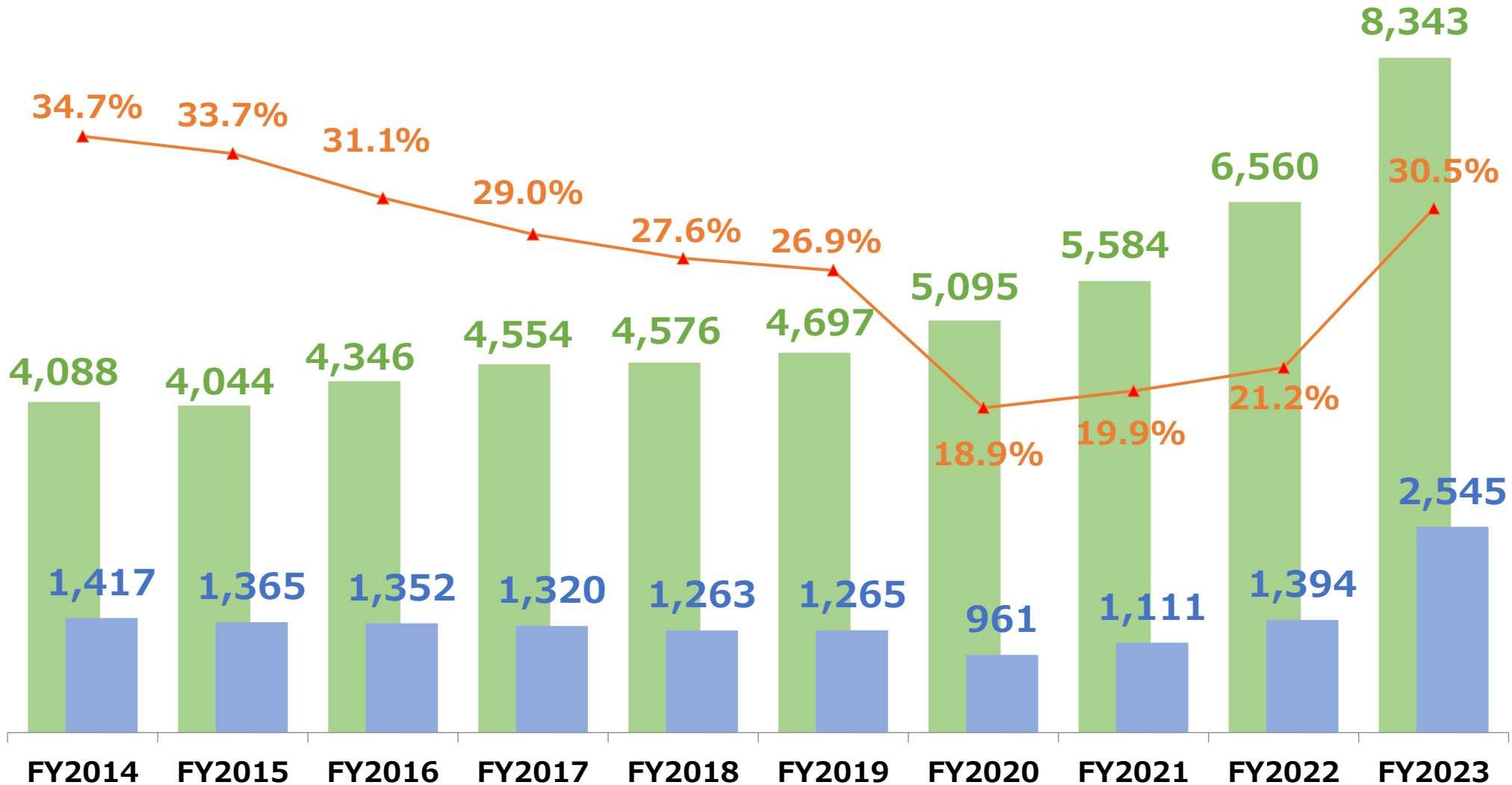
※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

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# 総資産（億円）、有利子負債（億円）、有利子負債依存度（%）

Total Assets (One hundred million yen), Interest-bearing Debt,  
Ratio of Interest-bearing Debt to Total Assets (%)

■ 総資産 (Total Assets)    ■ 有利子負債 (Interest-bearing Debt)    ▲ 有利子負債依存度 (Ratio of Interest-bearing Debt to Total Assets)

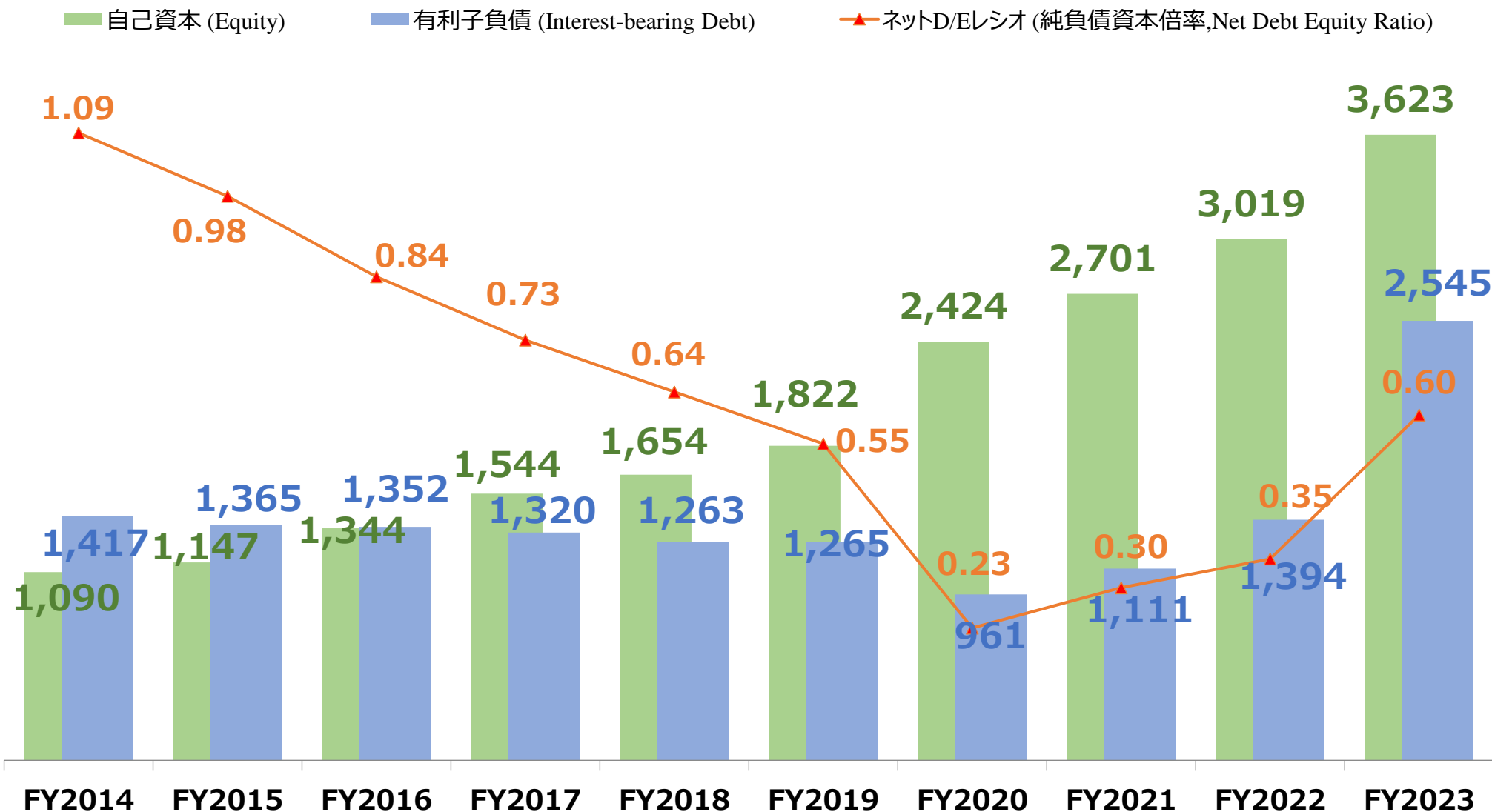


※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

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# 自己資本（億円）、有利子負債（億円）、ネットD/Eレシオ（純負債資本倍率（倍））

Equity, Interest-bearing Debt (One hundred million yen), Net Debt Equity Ratio (Ratio)



※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

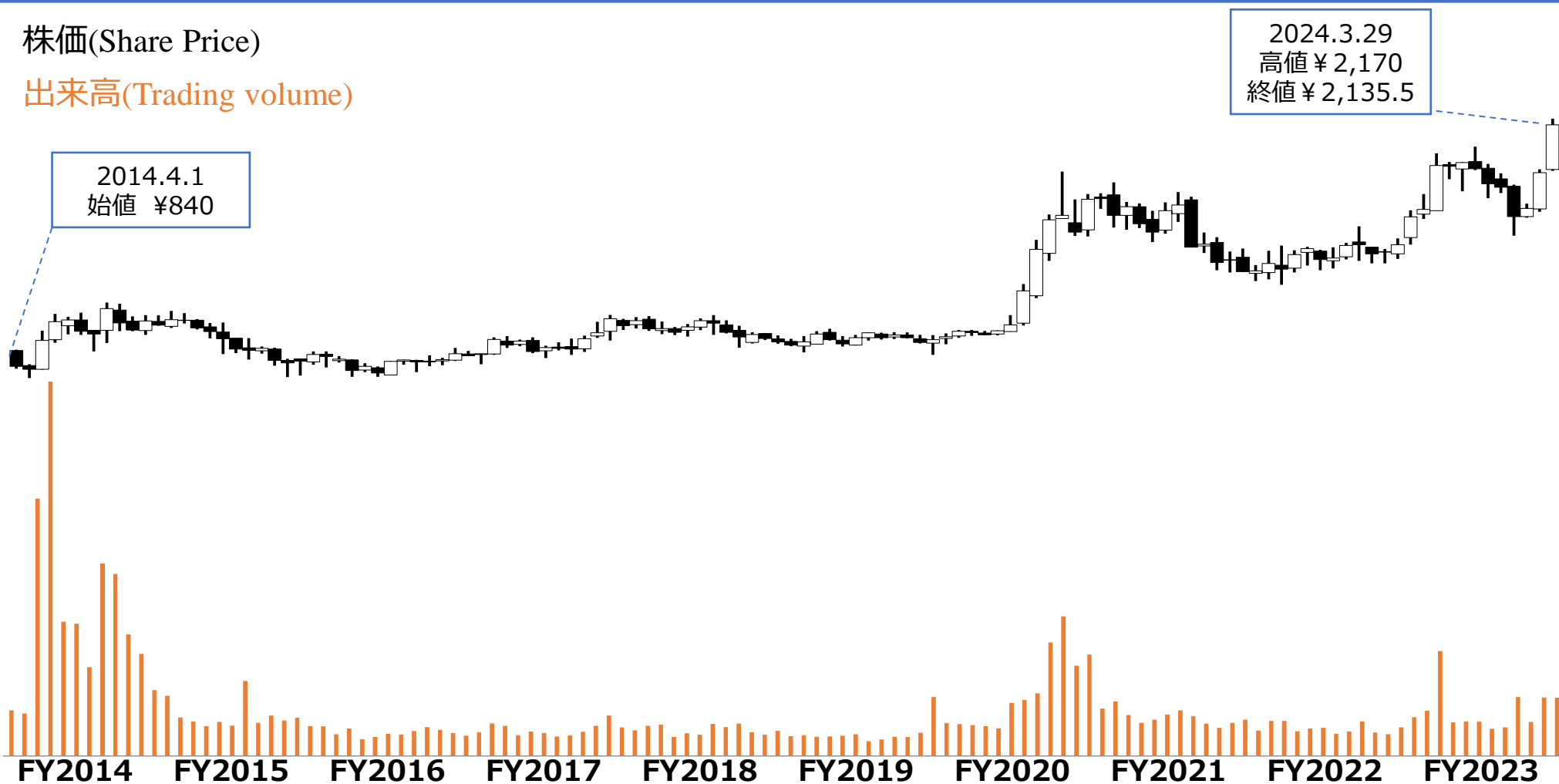


# 株価（円）と出来高（千株）の推移

Change of Share Price (Yen) and Trading volume (thousand shares)

株価(Share Price)

出来高(Trading volume)



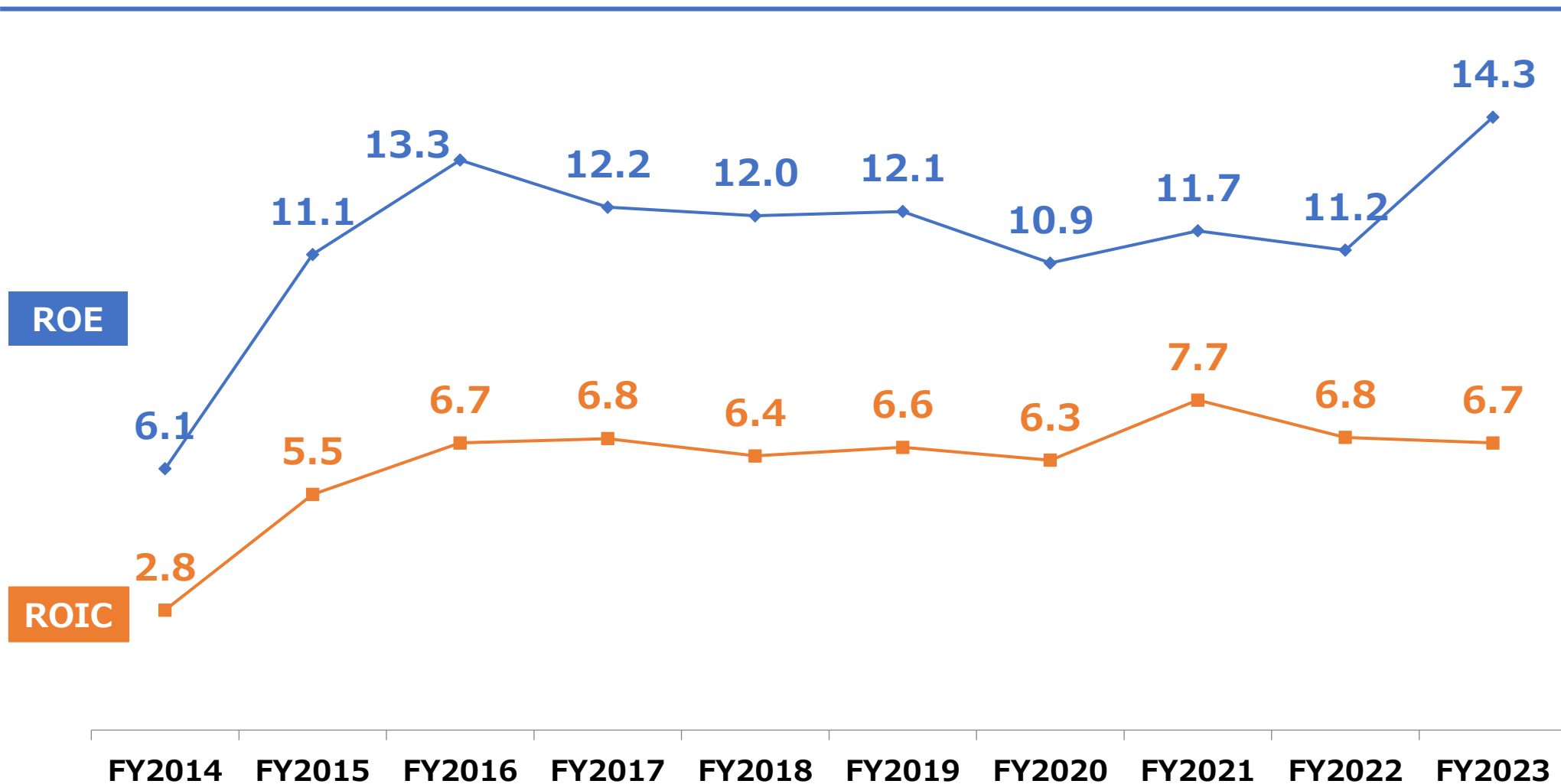
※2017年10月に株式併合（5株→1株）を実施。2024年10月1日を効力発生日として、普通株式1株につき4株の割合で株式分割を実施。記載の数字は全て、それぞれを考慮した数字。

On October 1, 2017, the Company conducted a consolidation of its stock (5 shares → 1 share). On October 1, 2024, the Company conducted a four-for-one stock split of its common stock to shareholders.  
The result shown take each of these into account.

※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

ROE (%) 自己資本利益率 (Return on Equity)

ROIC (%) 投下資本利益率 (Return on Invested Capital)



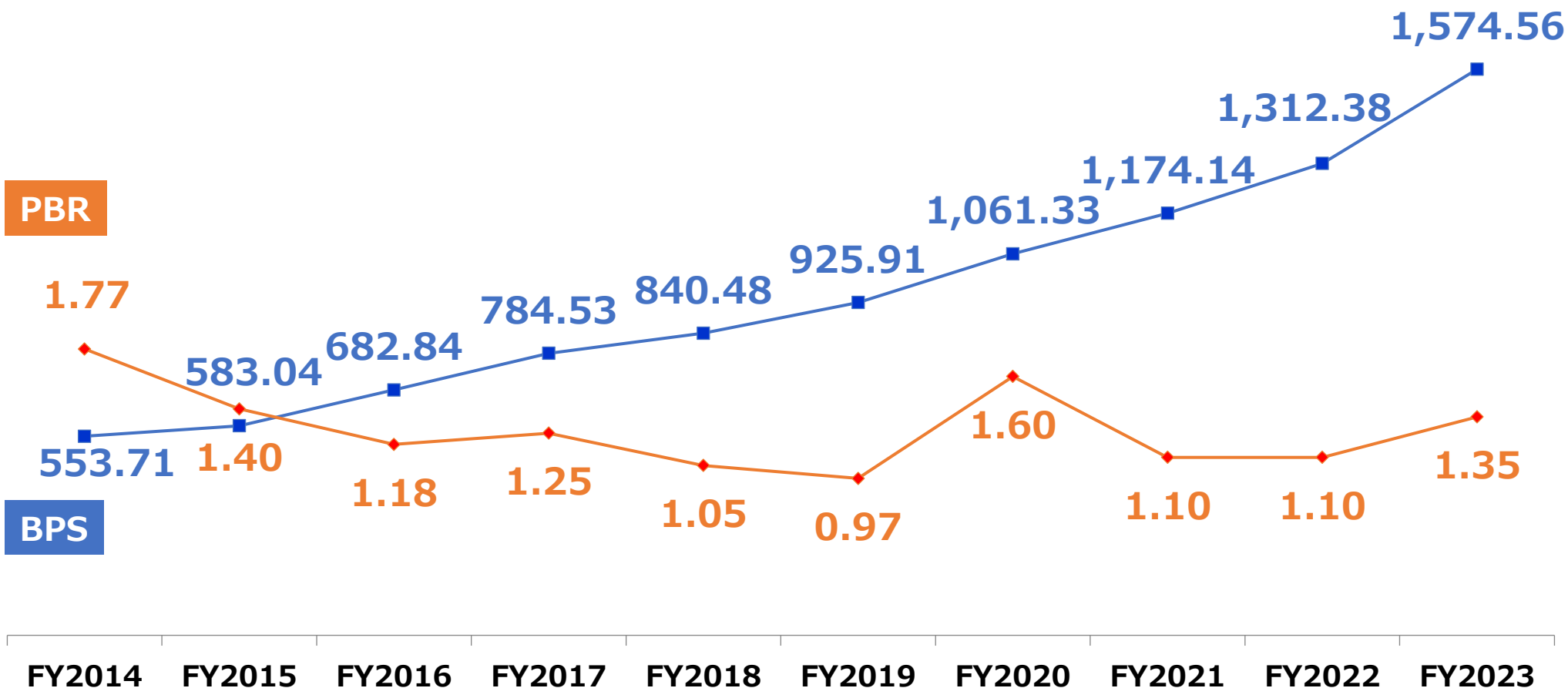
※ROE = 当期純利益 ÷ 自己資本 (期首、期末の平均値)  $ROE = \text{Profit} / \text{Equity}$  (Average values at the beginning and end of the term)

※ROIC = 税引き後営業利益 ÷ (自己資本 + 有利子負債) (期首、期末の平均値)  $ROIC = \text{Net operating profit after taxes} / (\text{Equity} + \text{Interest-bearing debt})$  (Average values at the beginning and end of the term)

※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

PBR (倍,Ratio) 株価純資産倍率 (Price Book-value Ratio)

BPS (円,Yen) 1株当たり純資産額 (Book-value Per Share)



※PBR = 期末株価 ÷ 1株当たり純資産額

PBR = Share price / Book-value per share

※BPS = 自己資本 ÷ 期末発行済株式数 (自己株式控除)

BPS = Equity / Shares of common stock issued and outstanding (Shares of treasury stock excluded)

※2017年10月に株式併合 (5株→1株) を実施。2024年10月1日を効力発生日として、普通株式1株につき4株の割合で株式分割を実施。記載の数字は全て、それぞれを考慮した数字。

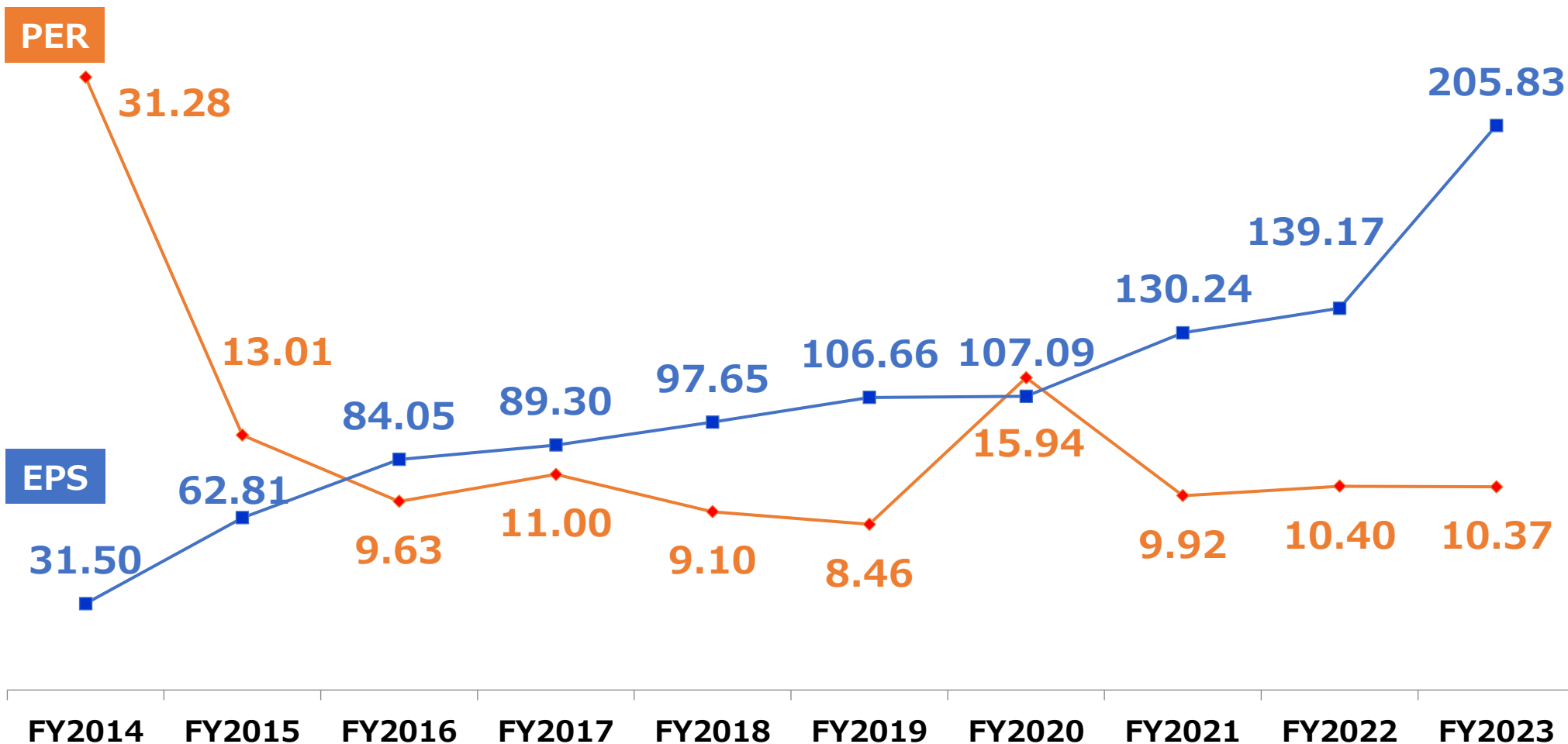
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※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

PER (倍,Ratio) 株価収益率 (Price Earnings Ratio)

EPS (円,Yen) 1株当たり当期純利益 (Earnings Per Share)



FY2014

FY2015

FY2016

FY2017

FY2018

FY2019

FY2020

FY2021

FY2022

FY2023

※PER = 期末株価 ÷ 1株当たり当期純利益

PER = Share price / Earnings per share

※EPS = 当期純利益 ÷ 発行済株式数 (自己株式控除)

EPS = Net income / Shares of common stock issued and outstanding (Shares of treasury stock excluded)

※2017年10月に株式併合 (5株→1株) を実施。2024年10月1日を効力発生日として、普通株式1株につき4株の割合で株式分割を実施。記載の数字は全て、それぞれを考慮した数字。

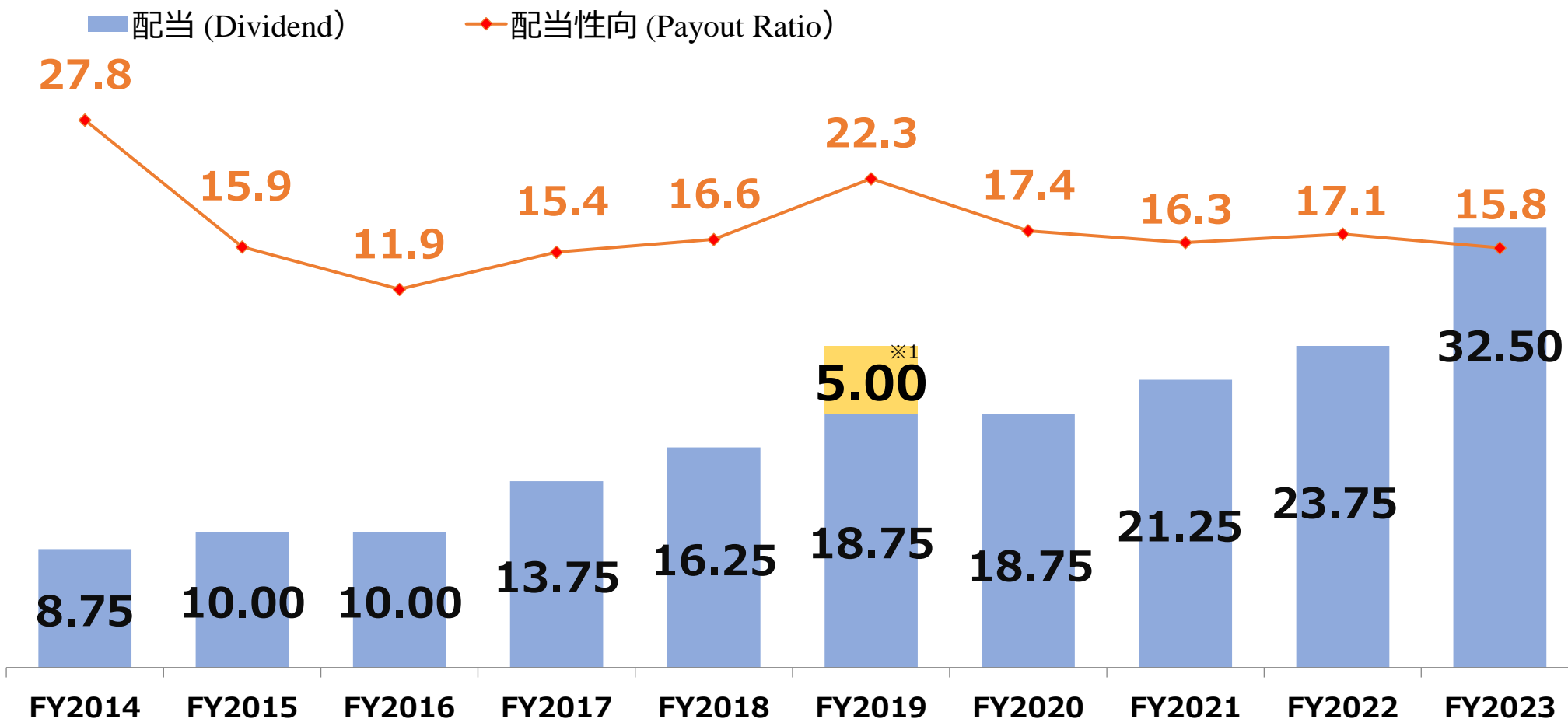
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The result shown take each of these into account.

※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

# 配当 (円)、配当性向 (%)

Dividend (Yen), Payout Ratio (%)



※1 2020年3月期は20円（2024年10月1日の株式分割後は5円）の記念配当を含みます。FY2019: include the commemorative dividend ¥20/share (5 yen after the October 1, 2024 stock split)

※2017年10月に株式併合（5株→1株）を実施。2024年10月1日を効力発生日として、普通株式1株につき4株の割合で株式分割を実施。記載の配当金は全て、それぞれを考慮した数字。

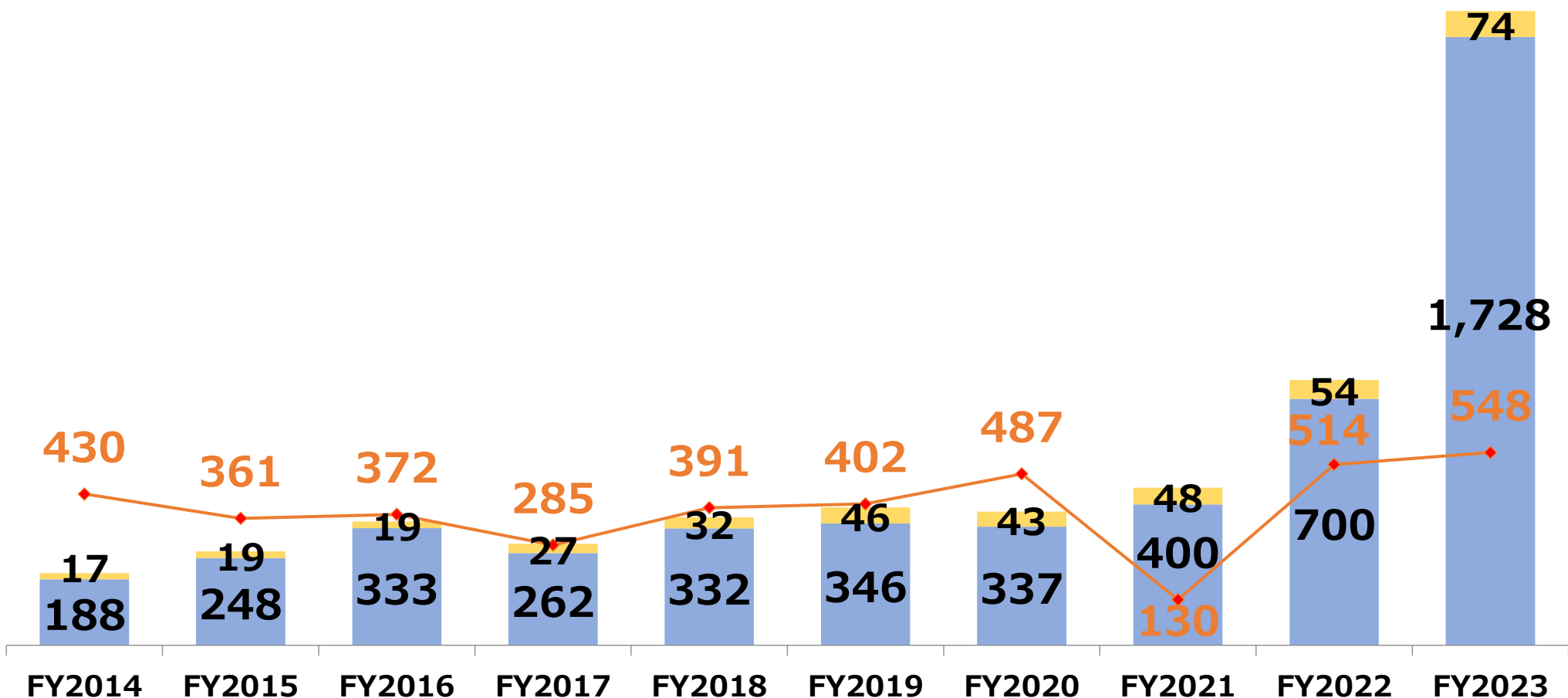
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※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

# 投資（億円）、配当総額（億円）、営業CF（億円）

Capital Expenditure (One hundred million yen) , Total Dividend Paid (One hundred million yen),  
Cash Flows from Operating Activities (One hundred million yen)

■ 投資 (Capital Expenditure) ■ 配当総額 (Total Dividend Paid (Annual)) ◆ 営業CF (Cash Flows from Operating Activities)



※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

※2022年3月期より、投資はのれんを含む数値としています。(2021年3月期まではのれんを除く数値) (From FY2021, the figures for Capital Expenditure include goodwill. (Figures until FY2020, exclude goodwill.)

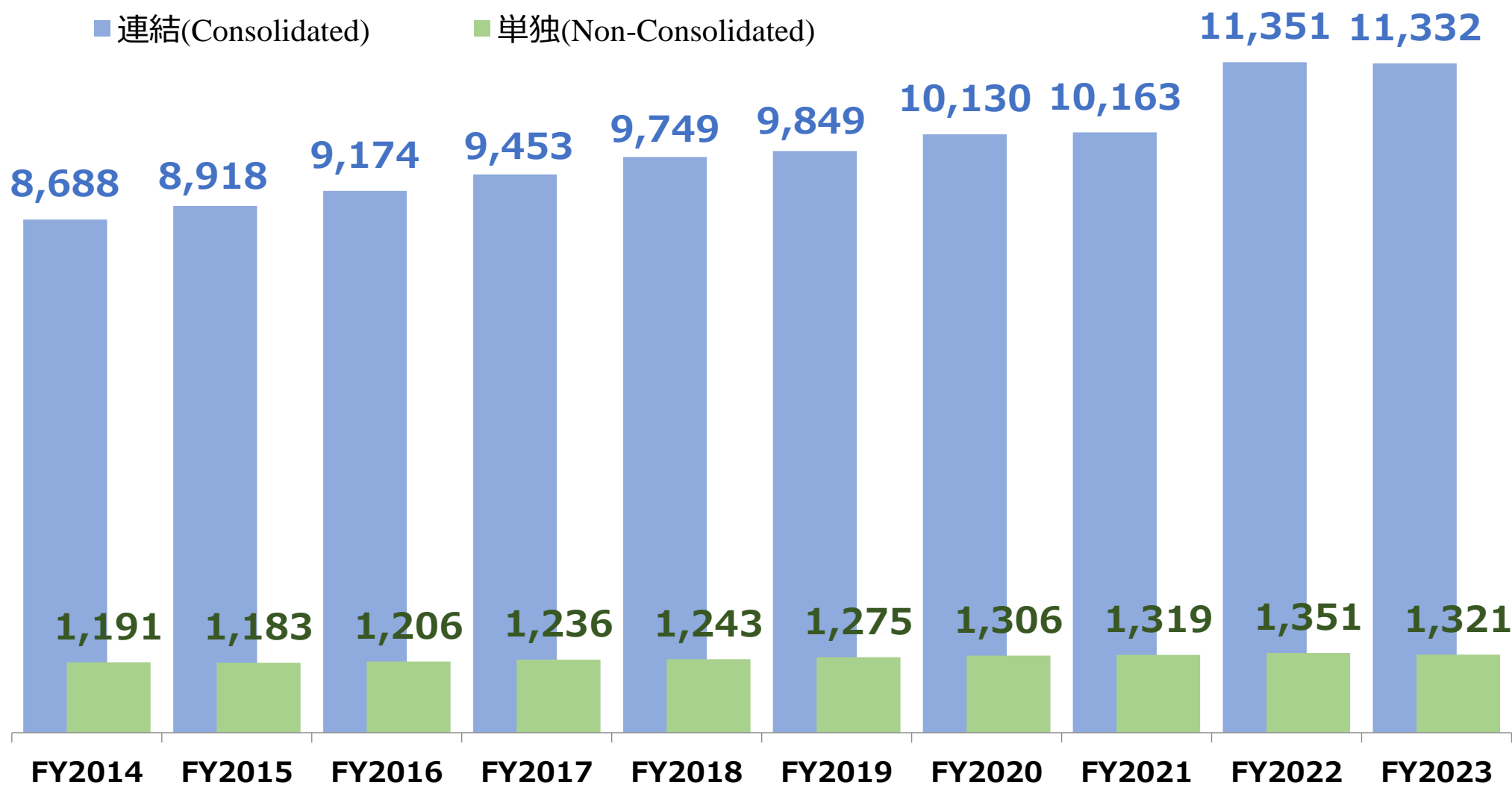
# 従業員数 (人)

Number of Employees (Head)

期末時点 (End of the term)

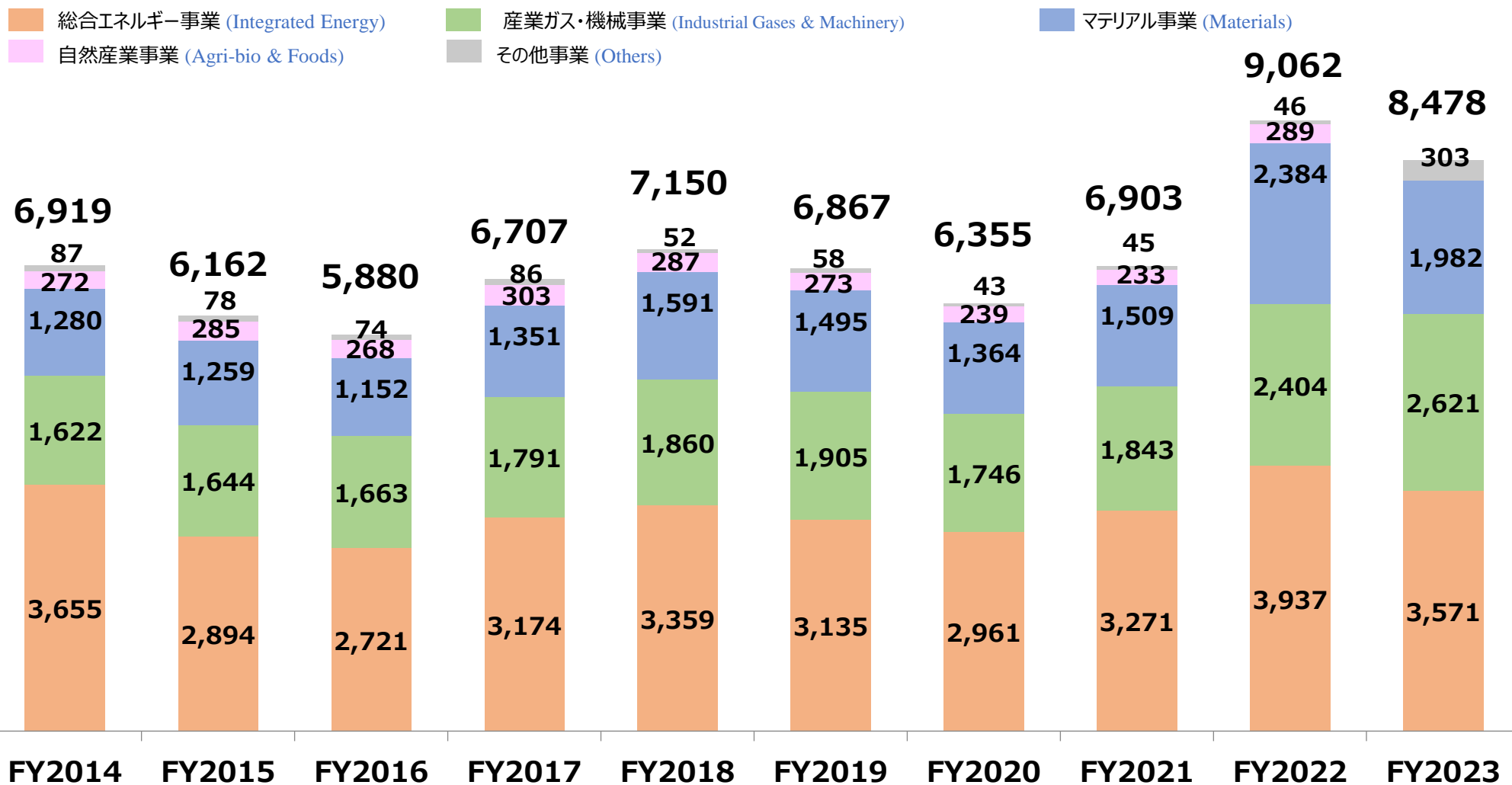
■ 連結(Consolidated)

■ 単独(Non-Consolidated)



# セグメント別売上高（億円）

Segment Information (Net Sales) (One hundred million yen)



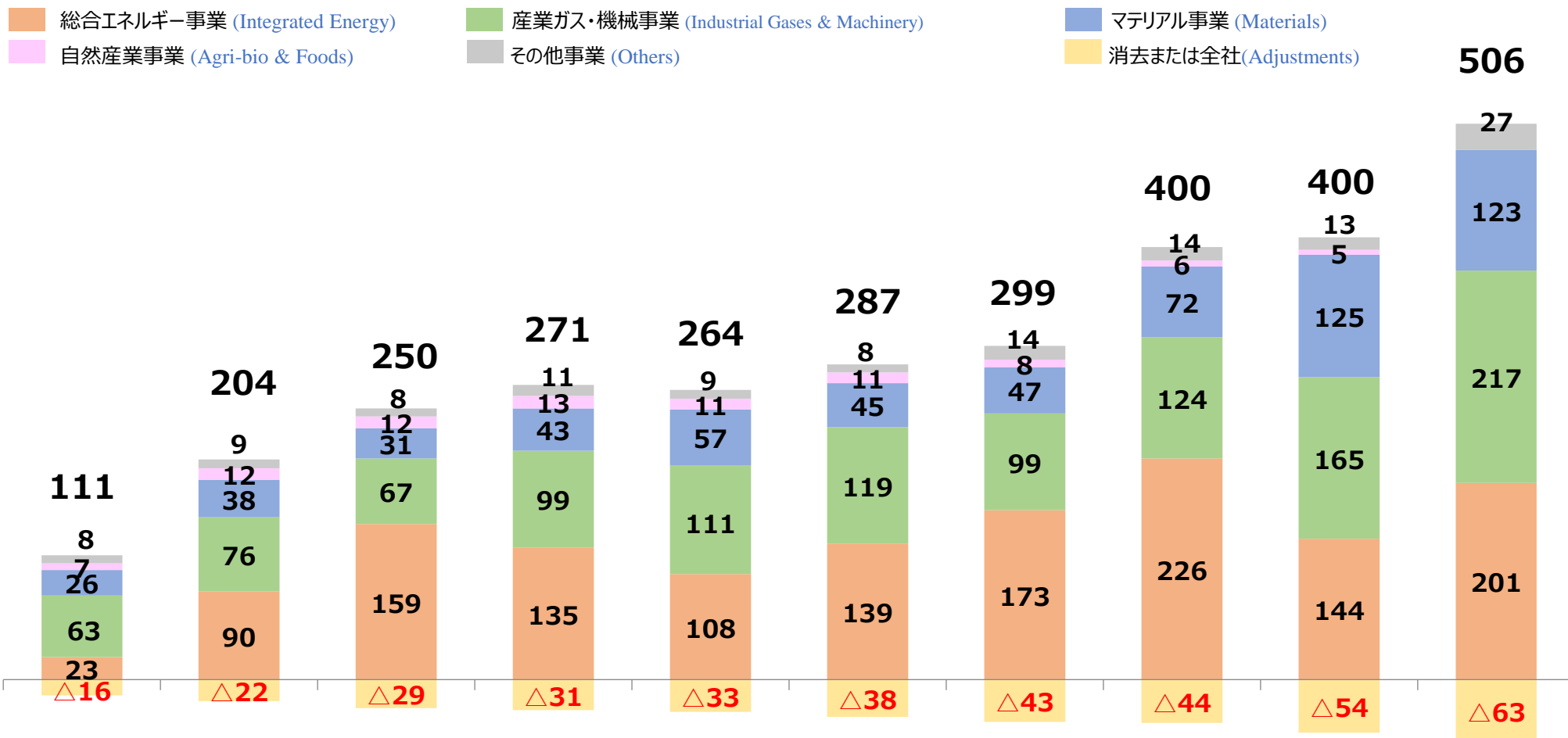
※2024年3月期より、自然産業事業はセグメントから除外し、総合エネルギー事業、マテリアル事業、その他に統合しています。(Agri-bio & Foods was excluded from the segment and integrated into the Integrated Energy, Materials and Others from FY2023.)

※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)



# セグメント別営業利益（億円）

Segment Information (Operating Profit) (One hundred million yen)



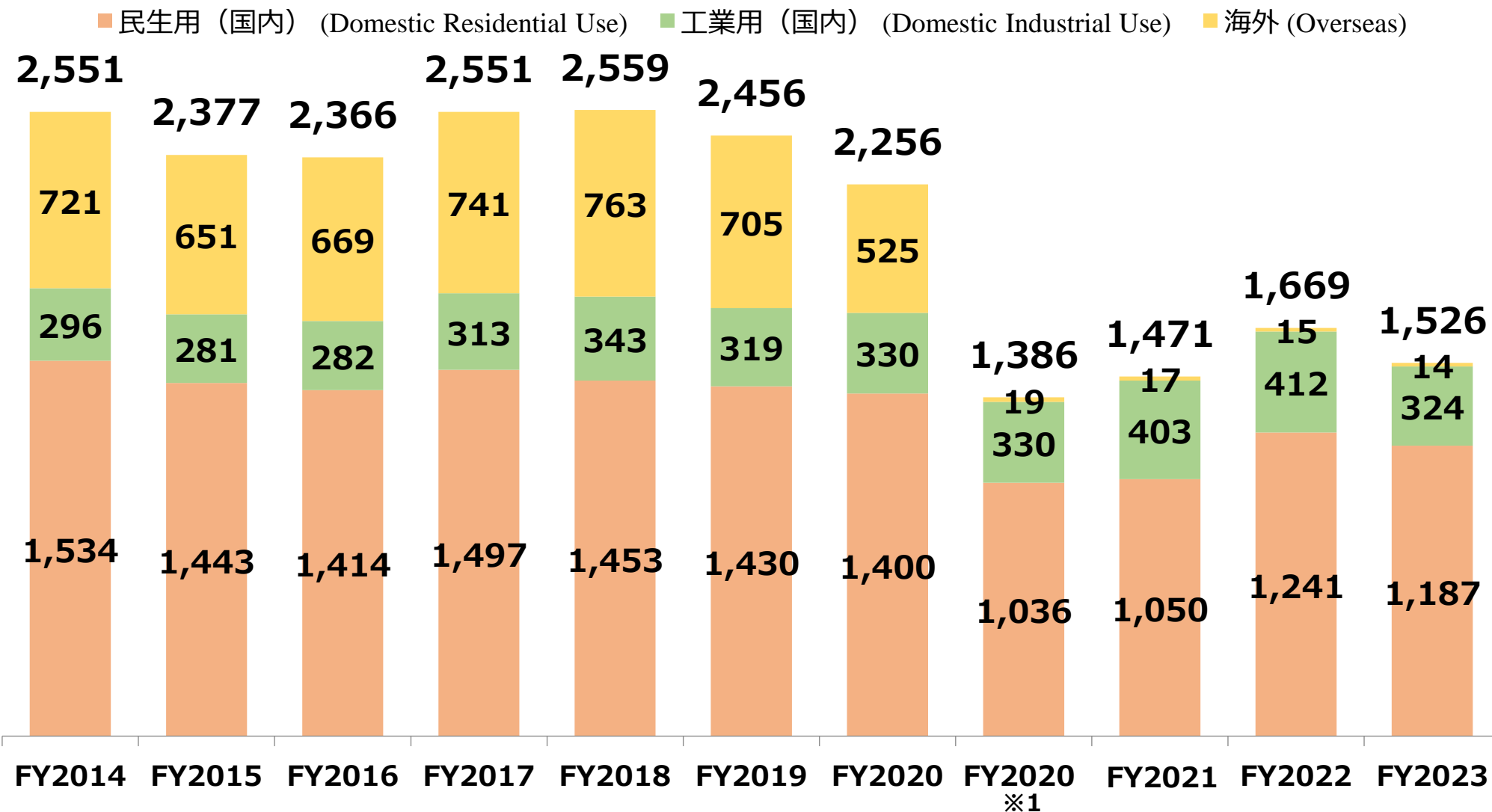
FY2014 FY2015 FY2016 FY2017 FY2018 FY2019 FY2020 FY2021 FY2022 FY2023

※2024年3月期より、自然産業事業はセグメントから除外し、総合エネルギー事業、マテリアル事業、その他に統合しています。(Agri-bio & Foods was excluded from the segment and integrated into the Integrated Energy, Materials and Others from FY2023.)

※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

# 当社グループのLPガス販売数量の推移（千トン）

Change of Our Sales Amount of LPG (Consolidated, 1,000t)



※2022年3月期より、「収益認識に関する会計基準」等を適用しています。(Accounting Standard for Revenue Recognition was applied from FY2021.)

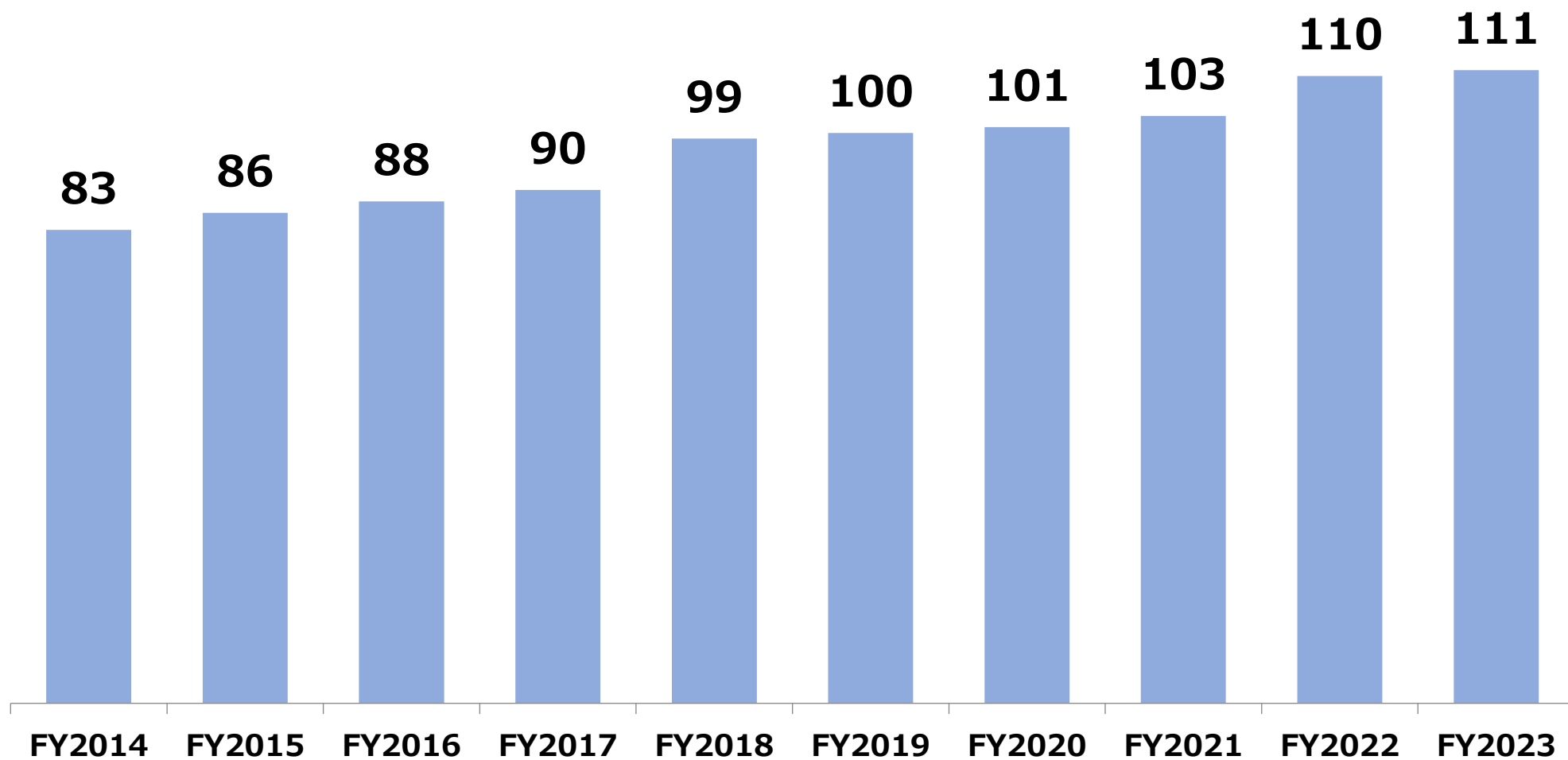
※1 2021年3月期については、収益認識適用後のデータを記載しています。(As for FY2020, the figures applied Accounting Standard for Revenue Recognition are also shown.)

# 当社 L P ガスの直売顧客数推移

Number of LPG Retail Customers (Our direct sales)

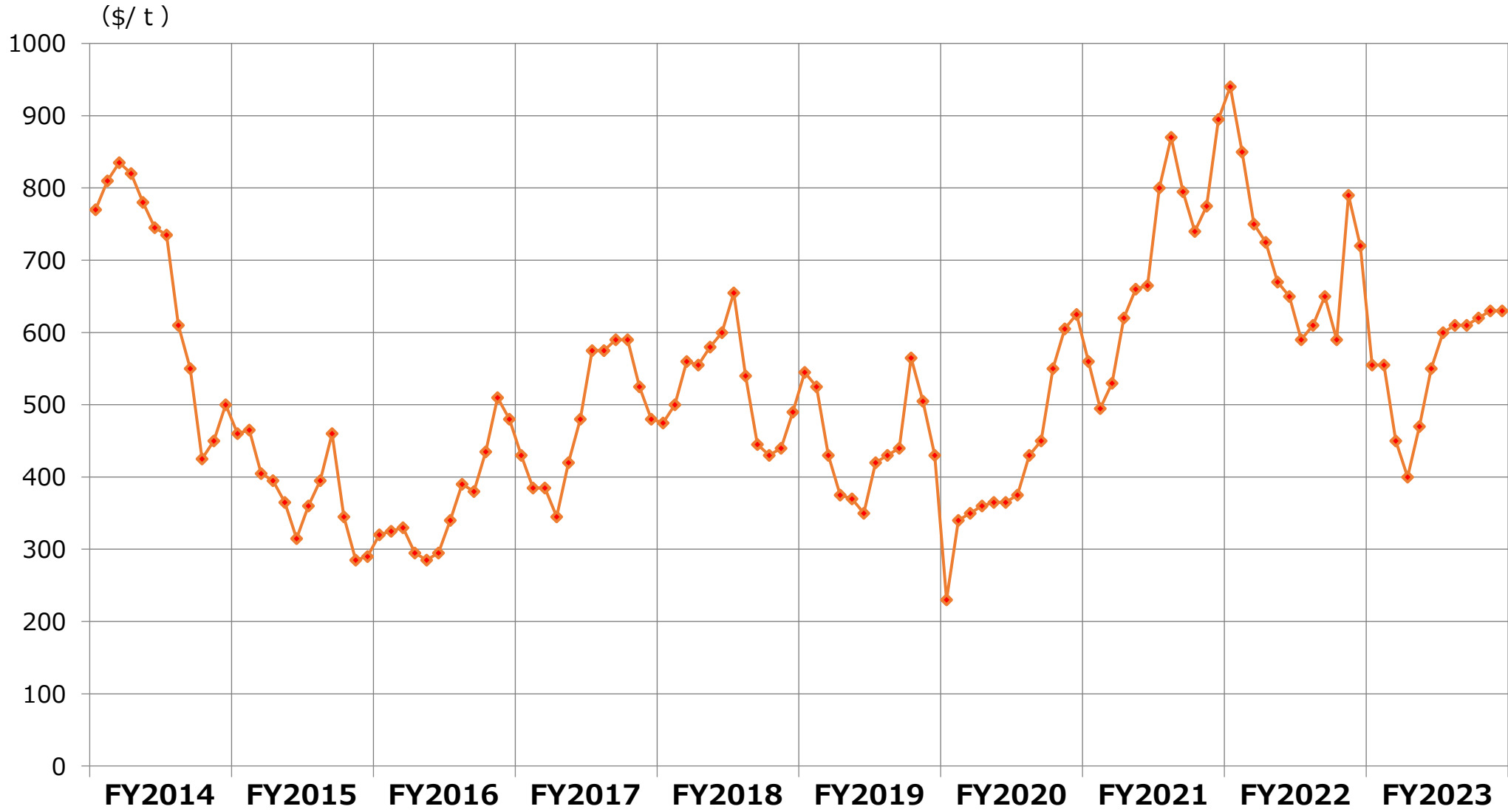
期末時点 (End of the term)

(単位 : 万世帯、Unit: ten thousand household)



# 【参考】LPガス輸入価格（プロパン）の推移

(Reference) Change of Contract Price (Propane)

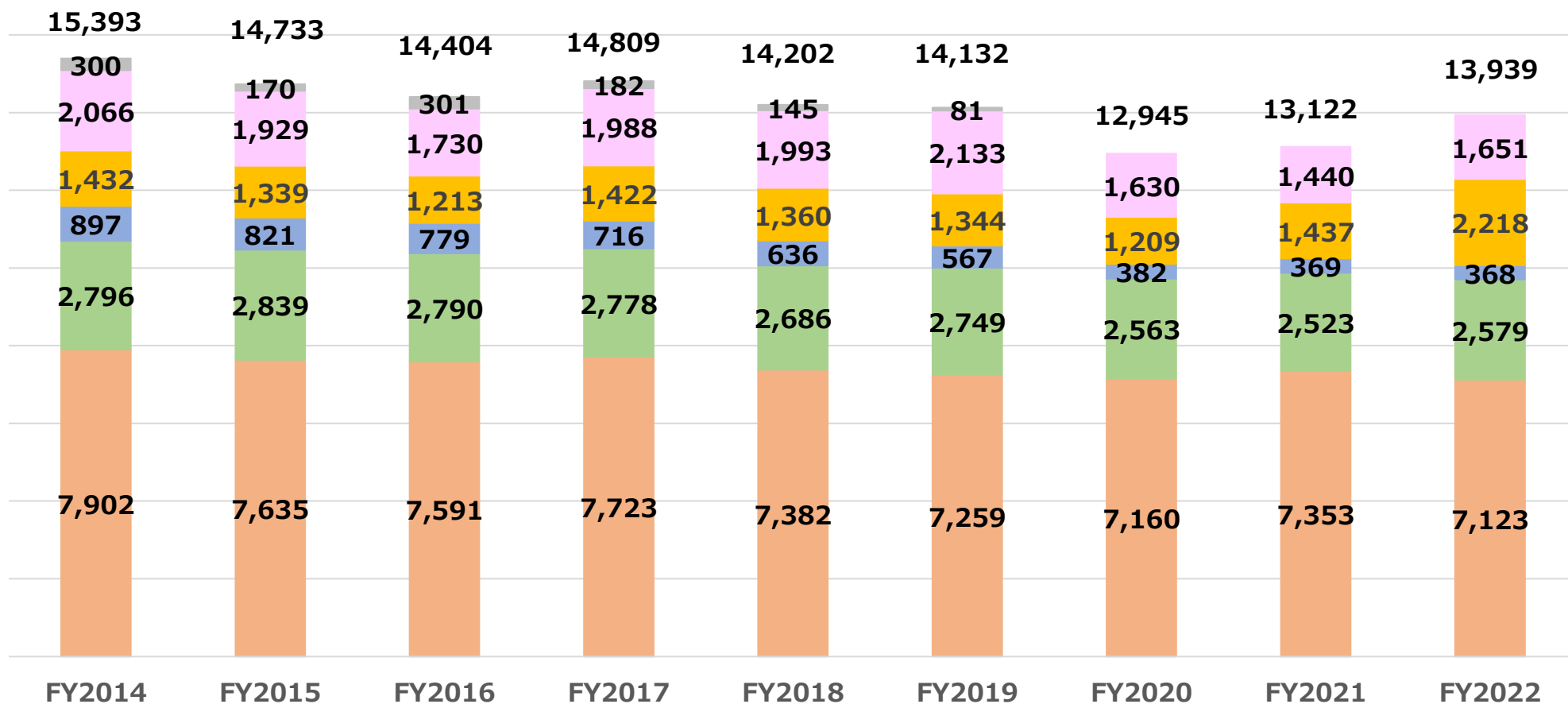


# 【参考】国内LPガス用途別需要量

(Reference) LPG domestic demand by use

(単位：千トン、Unit: thousand tons)

家庭業務用 Residential & Commercial 工業用 Industrial 自動車用 Automotive 都市ガス用 City gas 化学原料用 Chemical feed 電力用 Electricity



## 【参考】国内LPガスランキング（輸入実績、卸業者年間販売量、小売直売顧客数）

(Reference) LPG domestic ranking of Import , Wholesaler Annual Sales Volume ,  
Retailer Direct Sales Customers

《LPガス輸入実績ランキングFY2022》  
(LPG Import Ranking)

順位 Rank	輸入業者 Importer	輸入量（千トン） Import volume (k tons)	輸入シェア Import share
1	ENEOSグローブ(ENEOS GLOBE)	3,011	27.6%
2	アストモスエネルギー(Astomos Energy)	2,947	27.0%
3	ジクシス(GYXIS)	1,583	14.5%
4	ジャパンガスエナジー(JAPAN GAS ENERGY)	1,530	14.0%
5	岩谷産業(Iwatani)	947	8.7%

《LPガス卸業者年間販売量ランキング FY2022》  
(LPG Wholesaler Annual Sales Volume Ranking)

順位 Rank	卸業者 Wholesaler	販売量（千トン） Sales volume (k tons)
1	岩谷産業 (Iwatani)	1,669
2	伊藤忠エネクス (ITOCHU ENEX)	617
3	シナネンホールディングス (SINANEN HOLDINGS)	500
4	東邦液化ガス (TOHO LIQUEFIED GAS)	476
5	全国農業協同組合連合会 (National Federation of Agricultural Cooperative Associations)	403

《LPガス小売直売顧客数ランキング FY2022》  
(LPG Retailer Direct Sales Customers Ranking)

順位 Rank	小売業者 Retailer	LPガス家庭お客様（世帯） LPG customer homes
1	岩谷産業 (Iwatani)	約1,110,000 ※
2	日本瓦斯 (NIPPON GAS)	約973,000
3	TOKAI (TOKAI)	約746,000
4	伊藤忠エネクス (ITOCHU ENEX)	約565,000
5	東邦液化ガス (TOHO LIQUEFIED GAS)	約423,000

出所：石油化学新聞社（株）資料（2023） Source: Sekiyu Kagaku Shimbun Sha (2023)

※当社推計 Company estimates

# 連結 B/S 10年推移 Change of Balance Sheet (10years)

(単位:百万円、Unit: million yen)

勘定科目 (Account name)	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2020 (※1)	FY2021	FY2022	FY2023
<b>総資産 Total assets</b>	<b>408,824</b>	<b>404,479</b>	<b>434,690</b>	<b>455,436</b>	<b>457,603</b>	<b>469,715</b>	<b>509,518</b>	<b>512,015</b>	<b>558,479</b>	<b>656,003</b>	<b>834,391</b>
流動資産 Current assets	181,809	175,878	184,464	194,584	197,835	203,772	219,613	222,110	259,471	303,189	309,573
現金及び預金 Cash and deposits	22,237	23,309	21,677	18,233	19,947	25,525	38,782	38,782	29,975	33,730	33,937
受取手形及び売掛金 Notes and accounts receivable-trade	106,792	103,624	112,079	121,698	122,179	120,509	124,106	113,374	131,094	150,389	145,981
棚卸資産 Inventories	37,592	33,660	37,144	39,366	41,019	42,232	41,040	38,588	56,139	69,611	74,464
その他 Other	15,187	15,283	13,562	15,283	14,688	15,504	15,683	31,364	42,262	49,458	55,191
固定資産 Non-current assets	227,015	228,601	250,226	260,851	259,768	265,942	289,905	289,905	299,008	352,814	524,817
有形固定資産 Property, plant and equipment	136,979	145,003	156,639	160,249	164,441	171,793	178,023	178,023	185,747	207,442	225,412
無形固定資産 Intangible assets	17,012	16,876	15,684	17,653	17,732	16,767	17,495	17,495	16,179	36,868	36,502
投資その他資産 Investments and other assets	73,023	66,721	77,901	82,949	77,593	77,381	94,385	94,385	97,081	108,502	262,903
<b>負債 Liabilities</b>	<b>290,882</b>	<b>279,895</b>	<b>289,810</b>	<b>289,534</b>	<b>283,617</b>	<b>278,563</b>	<b>257,667</b>	<b>258,429</b>	<b>278,172</b>	<b>343,773</b>	<b>461,461</b>
流動負債 Current liabilities	192,678	172,489	182,269	178,519	172,722	191,131	170,981	170,981	186,300	212,469	312,513
支払手形及び買掛金・電子記録債務 Notes and accounts payable-trade, Electronically recorded obligations	97,987	90,952	93,175	94,858	98,386	92,912	93,533	93,533	97,257	113,873	101,002
短期借入金 Short-term borrowings	37,654	23,430	23,748	26,667	23,064	19,434	24,208	24,208	32,343	25,747	129,161
1年以内返済予定の長期借入金 Current portion of long-term borrowings	24,704	22,467	22,968	13,719	11,661	3,671	9,760	9,760	11,222	12,144	12,734
1年内償還予定の社債 Current portion of bonds payable	-	-	-	3,000	-	35,016	-	-	-	-	-
その他 Other	32,332	35,638	42,376	40,275	39,610	40,096	43,478	43,478	45,477	60,703	69,616
固定負債 Non-current liabilities	98,203	107,406	107,541	111,015	110,894	87,432	86,686	87,447	91,872	131,303	148,947
社債 Bonds payable	8,000	38,136	38,106	35,076	35,046	-	-	-	10,000	30,000	40,000
長期借入金 Long-term borrowings	67,899	47,598	44,734	48,761	52,632	64,743	59,447	59,447	55,093	68,457	70,100
その他 Other	22,304	21,671	24,699	27,178	23,215	22,689	27,238	27,999	26,778	32,846	38,847
<b>純資産 Net assets</b>	<b>117,942</b>	<b>124,583</b>	<b>144,879</b>	<b>165,901</b>	<b>173,986</b>	<b>191,152</b>	<b>251,851</b>	<b>253,586</b>	<b>280,307</b>	<b>312,230</b>	<b>372,930</b>
株主資本 Shareholders' equity	92,294	102,945	117,574	133,121	148,223	166,071	214,638	216,373	242,050	269,271	311,288
その他の包括利益累計額 Accumulated other comprehensive income	16,712	11,836	16,841	21,287	17,186	16,194	27,786	27,786	28,078	32,704	51,039
非支配株主持分 Non-controlling interests	8,935	9,802	10,464	11,491	8,577	8,885	9,426	9,426	10,179	10,254	10,601
有利子負債 Interest-bearing debt	141,793	136,514	135,287	132,057	126,359	126,577	96,161	96,161	111,160	139,454	254,521
有利子負債依存度 (%) Ratio of interest-bearing debt to total assets (%)	34.7	33.7	31.1	29.0	27.6	26.9	18.9	18.8	19.9	21.2	30.5

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※1 2021年3月期については、収益認識適用後のデータも記載しています。(As for FY2020, the figures applied Accounting Standard for Revenue Recognition are also shown.)

# 連結 P / L 10年推移 Change Statements of Income (10years)

(単位:百万円、Unit: million yen)

勘定科目 (Account name)	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2020 (※1)	FY2021	FY2022	FY2023
<b>売上高計 Net sales</b>	<b>691,902</b>	<b>616,201</b>	<b>588,045</b>	<b>670,792</b>	<b>715,085</b>	<b>686,771</b>	<b>635,590</b>	<b>562,223</b>	<b>690,392</b>	<b>906,261</b>	<b>847,888</b>
(前期比 Prior-year comparison)	△1.7%	△10.9%	△4.6%	14.1%	6.6%	△4.0%	△7.5%	-	22.8%	31.3%	△6.4%
<b>売上総利益 Gross profit</b>	<b>141,034</b>	<b>154,055</b>	<b>161,592</b>	<b>168,027</b>	<b>170,613</b>	<b>176,259</b>	<b>176,878</b>	<b>176,244</b>	<b>191,762</b>	<b>212,925</b>	<b>229,475</b>
(前期比 Prior-year comparison)	△3.9%	9.2%	4.9%	4.0%	1.5%	3.3%	0.4%	-	8.8%	11.0%	7.8%
(売総率 Ratio of gross profit to sales)	20.4%	25.0%	27.5%	25.0%	23.9%	25.7%	27.8%	31.3%	27.8%	23.5%	27.1%
<b>販売費・一般管理費計 Selling, general and administrative expenses</b>	<b>129,859</b>	<b>133,559</b>	<b>136,554</b>	<b>140,834</b>	<b>144,157</b>	<b>147,531</b>	<b>146,892</b>	<b>146,892</b>	<b>151,685</b>	<b>172,890</b>	<b>178,839</b>
運搬諸掛 Transportation costs	22,208	22,299	22,606	23,862	25,313	25,244	25,471	25,471	28,079	30,993	30,894
人件費 Personnel expenses (※2)	40,263	41,348	42,185	43,400	44,660	45,774	46,687	58,291	59,426	66,192	68,696
賃借料 Rent expenses	9,521	9,849	9,694	9,774	9,970	9,747	9,857	9,857	9,927	11,052	11,293
減価償却費 Depreciation (※3)	10,261	10,488	11,641	11,410	11,551	12,308	13,069	13,069	13,650	15,855	17,031
その他 Other	47,604	49,573	50,425	52,386	52,662	54,455	51,805	40,202	40,601	48,796	50,925
<b>営業利益 Operating profit</b>	<b>11,174</b>	<b>20,496</b>	<b>25,038</b>	<b>27,193</b>	<b>26,456</b>	<b>28,728</b>	<b>29,986</b>	<b>29,352</b>	<b>40,076</b>	<b>40,035</b>	<b>50,635</b>
(前期比 Prior-year comparison)	△39.7%	83.4%	22.2%	8.6%	△2.7%	8.6%	4.4%	-	36.5%	△0.1%	26.5%
(営業利益率 Ratio of operating profit to sales)	1.6%	3.3%	4.3%	4.1%	3.7%	4.2%	4.7%	5.2%	5.8%	4.4%	6.0%
<b>営業外損益 Non-operating income (loss)</b>	<b>1,586</b>	<b>1,088</b>	<b>1,796</b>	<b>2,213</b>	<b>3,496</b>	<b>3,542</b>	<b>4,419</b>	<b>4,799</b>	<b>6,336</b>	<b>6,976</b>	<b>15,567</b>
金融収支 Interest income and expenses (※4)	△1,037	△543	△292	129	510	637	455	455	652	608	105
持分法投資損益 Share of profit of entities accounted for using equity method	968	602	824	241	590	471	463	463	720	927	10,105
その他 Other	1,655	1,028	1,264	1,843	2,395	2,432	3,500	3,880	4,964	5,440	5,357
<b>経常利益 Ordinary profit</b>	<b>12,761</b>	<b>21,584</b>	<b>26,834</b>	<b>29,407</b>	<b>29,952</b>	<b>32,270</b>	<b>34,406</b>	<b>34,152</b>	<b>46,413</b>	<b>47,011</b>	<b>66,202</b>
(前期比 Prior-year comparison)	△33.7%	69.1%	24.3%	9.6%	1.9%	7.7%	6.6%	-	35.9%	1.3%	40.8%
(経常利益率 Ratio of ordinary profit to sales)	1.8%	3.5%	4.6%	4.4%	4.2%	4.7%	5.4%	6.1%	6.7%	5.2%	7.8%
特別利益 Extraordinary income	1,447	2,990	1,824	1,217	497	1,092	2,343	2,343	954	2,082	3,162
特別損失 Extraordinary losses	1,740	3,793	1,877	1,583	1,012	1,164	1,740	1,740	1,424	1,772	2,154
<b>税金調整前当期純利益 Profit before income taxes</b>	<b>12,468</b>	<b>20,781</b>	<b>26,781</b>	<b>29,040</b>	<b>29,438</b>	<b>32,197</b>	<b>35,009</b>	<b>34,755</b>	<b>45,943</b>	<b>47,322</b>	<b>67,210</b>
法人税等: Income taxes	5,548	7,447	9,217	10,469	9,268	10,373	11,051	10,974	14,943	14,103	18,856
税率 Tax rate	44.5%	35.8%	34.4%	36.1%	31.5%	32.2%	31.6%	31.6%	32.5%	29.8%	28.1%
非支配株主に帰属する当期純利益 Profit attributable to non-controlling interests	719	969	1,018	993	948	829	750	750	1,035	1,196	990
<b>親会社株主に帰属する当期純利益 Profit attributable to owners of parent</b>	<b>6,199</b>	<b>12,365</b>	<b>16,546</b>	<b>17,577</b>	<b>19,221</b>	<b>20,994</b>	<b>23,207</b>	<b>23,030</b>	<b>29,964</b>	<b>32,022</b>	<b>47,363</b>
(前期比 Prior-year comparison)	△40.8%	99.4%	33.8%	6.2%	9.4%	9.2%	10.5%	-	30.1%	6.9%	47.9%
(純利益率 Ratio of profit to sales)	0.9%	2.0%	2.8%	2.6%	2.7%	3.1%	3.7%	4.1%	4.3%	3.5%	5.6%

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※2 人件費 (給与手当+賞与引当金繰入額+役員退職慰労引当金繰入額+退職給付費用) (Personnel expenses = Salaries + Provision for bonuses + Provision for bonuses for directors+ Retirement benefits expenses)

※3 減価償却費には、のれん償却額は含まれておりません。(Amortization of goodwill is not included.)

※4 金融収支 (受取利息+受取配当金-支払利息) (Interest income and expenses = Interest income + Dividend income - Interest expenses)