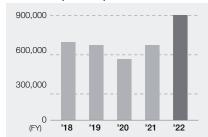
# **Financial Highlights**

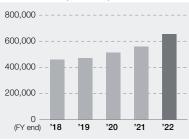
	FY2018	FY2019	FY2020*1	FY2021*1	FY2022*1
Fiscal year					Million yen
Net sales	715,085	686,771	562,223	690,392	906,261
Gross profit	170,613	176,259	176,244	191,762	212,925
Operating profit	26,456	28,728	29,352	40,076	40,035
Ordinary profit	29,952	32,270	34,152	46,413	47,011
Profit before income taxes	29,438	32,197	34,755	45,943	47,322
Profit attributable to owners of parent	19,221	20,994	23,030	29,964	32,022
Comprehensive income	15,955	20,780	35,450	31,491	38,002
Investments*2	33,232	34,639	33,777	40,030	70,008
Depreciation*3	17,098	18,394	19,278	22,986	26,492
R&D expenses	2,428	2,494	2,261	1,917	2,056
Cash flow from operating activities	39,117	40,264	48,779	13,075	51,471
Cash flow from investing activities	(23,693)	(30,885)	(28,831)	(31,939)	(60,286)
Cash flow from financing activities	(13,614)	(3,587)	(7,052)	8,038	11,032
End of fiscal year					Million yen
Total assets	457,603	469,715	512,015	558,479	656,003
Fixed assets	259,768	265,942	289,905	299,008	352,814
Interest-bearing debt	126,359	126,577	96,161	111,160	139,454
Net interest-bearing debt	106,411	101,052	57,379	81,184	105,723
Net assets	173,986	191,152	253,586	280,307	312,230
Per-share data*4					Yen
Profit attributable to owners of parent	390.62	426.63	428.36	520.98	556.69
Shareholders' equity	3,361.91	3,703.65	4,245.33	4,696.56	5,249.53
Cash dividend applicable to the period	65	95*5	75	85	95
Ratios					%
Operating profit to net sales	3.7	4.2	5.2	5.8	4.4
ROE	12.0	12.1	10.8	11.7	11.2
ROA	6.6	7.0	7.0	8.7	7.7
Equity ratio	36.1	38.8	47.7	48.4	46.0

<sup>\*1:</sup> The Accounting Standard for Revenue Recognition and other accounting standards have been applied since FY2021. Figures shown for FY2020 have been restated through the retroactive application of these accounting standards.

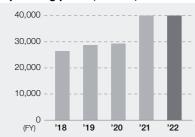
#### Net sales (¥ million)



#### Total assets (¥ million)



#### Operating profit (¥ million)



### Shareholders' equity (¥ million)



#### Profit attributable to owners of parent (¥ million)



## Change in ROE and ROA (%)



## **Company Data**

(As of March 31, 2023)

Securities

firms

1.56

1.37

898

#### **Company Overview**

Name	Iwatani Corporation	Established	February 2, 1945	
Head offices	Osaka Head Office 6-4, Hommachi 3-chome, Chuo-ku, Osaka 541-0053, Japan Tel: 81-6-7637-3131 Tokyo Head Office 21-8, Nishi-Shimbashi 3-chome, Minato-ku, Tokyo 105-8458, Japan Tel: 81-3-5405-5711			
Paid-in capital	35,096 million yen			
Business sites	50 (45 in Japan, five overseas)			
Employees	1,351	Consolidated employees	11,351	
Fiscal year ends	March 31			
Domestic network	Head offices: two; block branches, branches: 43 Research and other facilities: Iwatani R&D Center, Iwatani Advanced Hydrogen Technology Center, Biwako Conference Center, Shiga Training Center			
Overseas network	Five representative offices, three holding companies, 26 trading-company subsidiaries, 38 operating companies			
Consolidated subsidiaries	106 companies			
Website	https://www.iwatani.co.jp/eng/			

#### Share information

Shares listed on	Prime Market, Tokyo Stock Exchange	Total shares issued and outstanding	57,579,463 shares (excluding 982,186 shares of treasury stock)
Shareholders' registry	Mitsubishi UFJ Trust and Banking Corporation	on	

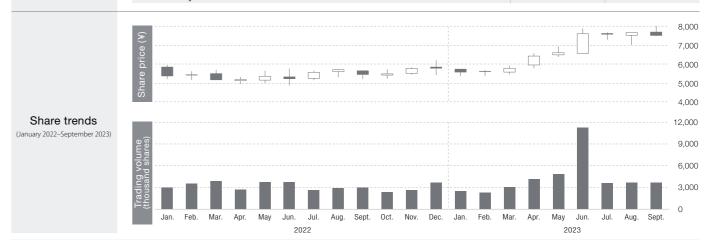
Distribution of shares by shareholder type

Total shares issued and outstanding (excluding treasury stock)

57,579,463 shares

Financial Individuals and others Other corporations

			1.170
	Shareholder	Shares held (thousand)	Percentage of shares held*1
Major areholders	The Master Trust Bank of Japan, Ltd. (Trust Account)	6,953	12.08
	The Iwatani Naoji Foundation	4,132	7.18
	Custody Bank of Japan, Ltd. (Trust Account)	2,527	4.39
	Government of Norway	2,186	3.80
	MUFG Bank, Ltd.	1,336	2.32
	Resona Bank, Ltd.	1,177	2.05
	Tetsu Iwatani Co., Ltd.	1,000	1.74
	Iwatanisangyou Senyukai*2	933	1.62



<sup>\*1:</sup> Shareholding ratios are calculated excluding treasury stock (982,186 shares).

Nippon Life Insurance Company

lwatani Enyukai\*3

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<sup>\*2:</sup> Figures through FY2020 include property, plant and equipment, intangible assets (excluding goodwill), and investment securities. Figures since FY2021 include property, plant and equipment, intangible assets (including goodwill), and investment securities. \*3: Figures since FY2021 include amortization of goodwill.

<sup>\*4:</sup> Figures provided under per-share data reflect the effects of the reverse stock split (5:1) implemented in October 2017. \*5: Includes commemorative dividend of ¥20.

<sup>\*2:</sup> lwatanisangyou Senyukai is lwatani's employee stock ownership program.

<sup>\*3:</sup> Iwatani Enyukai is a stock ownership program for companies engaged in long-term transaction relationships with Iwatani.