

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2020	-	-	-	95.00	95.00
Fiscal year ending March 31, 2021	-	-	-		
Fiscal year ending March 31, 2021 (Forecast)				75.00	75.00

(Note) Revision to the forecast for dividends announced most recently: No

(Note) Breakdown of the 3rd quarter dividend for the fiscal year ending March 31, 2021 :

Commemorative dividend	- yen
Special dividend	- yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2021(April 01, 2020 to March 31, 2021)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	677,500	(1.4)	24,700	(14.0)	27,600	(14.5)	17,300	(17.6)	351.54

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the nine months ended December 31, 2020

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name:)

Exclusion: - (Company name:)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2020: 58,561,649 shares

March 31, 2020: 50,273,005 shares

2) Total number of treasury shares at the end of the period:

December 31, 2020: 1,046,831 shares

March 31, 2020: 1,060,379 shares

3) Average number of shares during the period:

Nine months ended December 31, 2020: 52,514,291 shares

Nine months ended December 31, 2019: 49,210,275 shares

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31,2020	As of December 31,2020
Assets		
Current assets		
Cash and deposits	25,525	32,605
Notes and accounts receivable - trade	107,041	101,406
Electronically recorded monetary claims - operating	13,467	16,738
Merchandise and finished goods	33,695	29,055
Work in process	3,737	5,601
Raw materials and supplies	4,800	4,856
Other	15,705	13,985
Allowance for doubtful accounts	(200)	(188)
Total current assets	203,772	204,061
Non-current assets		
Property, plant and equipment		
Land	65,331	66,797
Other, net	106,462	110,237
Total property, plant and equipment	171,793	177,034
Intangible assets		
Goodwill	12,904	14,520
Other	3,863	3,799
Total intangible assets	16,767	18,319
Investments and other assets		
Investment securities	63,769	78,545
Other	14,187	14,412
Allowance for doubtful accounts	(575)	(570)
Total investments and other assets	77,381	92,387
Total non-current assets	265,942	287,741
Total assets	469,715	491,803

(Million yen)

	As of March 31,2020	As of December 31,2020
Liabilities		
Current liabilities		
Notes and accounts payable - trade	67,844	61,462
Electronically recorded obligations - operating	25,068	26,226
Short-term borrowings	19,434	29,143
Current portion of bonds payable	35,016	5,000
Income taxes payable	6,650	2,346
Provision for bonuses	5,152	2,596
Other	31,965	38,490
Total current liabilities	191,131	165,267
Non-current liabilities		
Long-term borrowings	64,743	61,937
Provision for retirement benefits for directors (and other officers)	1,493	1,329
Provision for loss on litigation	163	-
Retirement benefit liability	5,615	5,569
Other	15,417	20,054
Total non-current liabilities	87,432	88,891
Total liabilities	278,563	254,158
Net assets		
Shareholders' equity		
Share capital	20,096	35,096
Capital surplus	16,728	31,766
Retained earnings	130,762	138,459
Treasury shares	(1,515)	(1,503)
Total shareholders' equity	166,071	203,819
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	14,119	24,704
Deferred gains or losses on hedges	1,608	1,138
Foreign currency translation adjustment	558	(1,144)
Remeasurements of defined benefit plans	(91)	(21)
Total accumulated other comprehensive income	16,194	24,676
Non-controlling interests	8,885	9,149
Total net assets	191,152	237,644
Total liabilities and net assets	469,715	491,803

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the nine months)

(Million yen)

	For the nine months ended December 31,2019	For the nine months ended December 31,2020
Net sales	499,490	445,126
Cost of sales	374,745	322,010
Gross profit	124,744	123,115
Selling, general and administrative expenses		
Transportation costs	18,398	18,447
Provision of allowance for doubtful accounts	17	(2)
Salaries, allowances and bonuses	30,689	30,867
Provision for bonuses	2,284	2,358
Retirement benefit expenses	1,221	1,386
Provision for retirement benefits for directors (and other officers)	160	160
Other	56,533	54,664
Total selling, general and administrative expenses	109,304	107,881
Operating profit	15,440	15,234
Non-operating income		
Interest income	233	242
Dividend income	1,116	1,012
Foreign exchange gains	187	101
Share of profit of entities accounted for using equity method	258	515
Other	2,067	3,088
Total non-operating income	3,864	4,959
Non-operating expenses		
Interest expenses	649	690
Sales discounts	300	264
Other	344	428
Total non-operating expenses	1,293	1,384
Ordinary profit	18,011	18,810
Extraordinary income		
Gain on sales of non-current assets	483	166
Gain on sales of investment securities	7	293
Gain on bargain purchase	303	-
Subsidy income	3	105
Total extraordinary income	797	564
Extraordinary losses		
Loss on sales of non-current assets	219	6
Loss on retirement of non-current assets	223	180
Impairment loss	15	35
Loss on valuation of investment securities	61	7
Loss on liquidation of subsidiaries and associates	76	-
Loss on tax purpose reduction entry of non-current assets	19	104
Total extraordinary losses	616	334
Profit before income taxes	18,192	19,040
Income taxes	6,202	6,211
Profit	11,990	12,828
Profit attributable to non-controlling interests	593	450
Profit attributable to owners of parent	11,396	12,377

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Million yen)

	For the nine months ended December 31,2019	For the nine months ended December 31,2020
Profit	11,990	12,828
Other comprehensive income		
Valuation difference on available-for-sale securities	3,531	10,514
Deferred gains or losses on hedges	427	(471)
Foreign currency translation adjustment	(1,525)	(1,716)
Remeasurements of defined benefit plans, net of tax	40	66
Share of other comprehensive income of entities accounted for using equity method	42	100
Total other comprehensive income	2,515	8,493
Comprehensive income	14,506	21,322
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	13,960	20,859
Comprehensive income attributable to non-controlling interests	545	463

(1) Consolidated Statements of Income

(Unit: 100 million yen)

	3Q FY2019 Apr-Dec 2019	3Q FY2020 Apr-Dec 2020	Change	Rate	FY2020 (Forecast)
Net sales	4,994	4,451	(543)	(10.9%)	6,775
Gross profit	1,247	1,231	(16)	(1.3%)	—
Operating profit	154	152	(2)	(1.3%)	247
Ordinary profit	180	188	7	4.4%	276
Profit attributable to owners of parent	113	123	9	8.6%	173

* Figures for fiscal year ending March 31, 2021 (forecast) were announced on May 14, 2020.

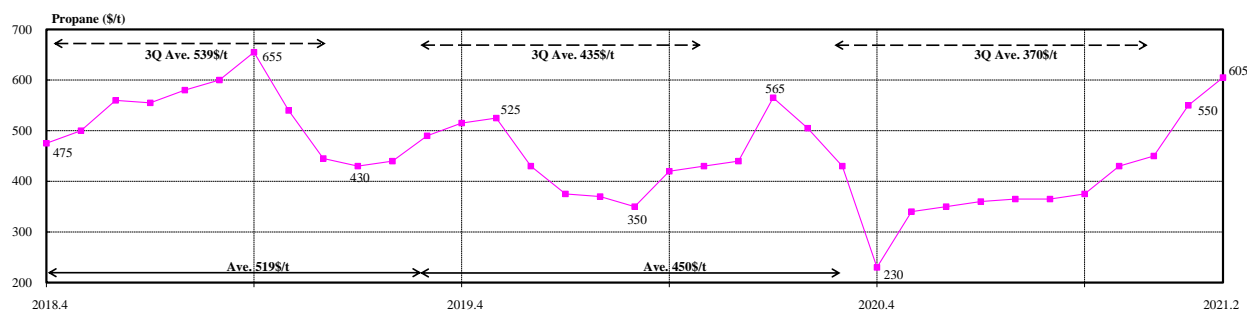
(2) Ordinary Profit Except for Impact of LPG Import Price Fluctuation

(Unit: 100 million yen)

	3Q FY2019 Apr-Dec 2019	3Q FY2020 Apr-Dec 2020	Change	Rate	FY2020 (Forecast)
Ordinary profit	180	188	7	4.4%	276
Impact of LPG import price fluctuation	(18)	(15)	2	—	—
Ordinary profit except for impact of LPG import price fluctuation	198	203	5	2.6%	276

* Please see a slide of "Impact of LPG Import Price Fluctuations" in Financial Results Briefing Materials. (<http://www.iwatani.co.jp/eng/investor/data/presentation.html>)

(3) LPG Import Price (CP)



(4) Segment Information

(Unit: 100 million yen)

		3Q FY2019 Apr-Dec 2019	3Q FY2020 Apr-Dec 2020	Change	Rate
Energy	Net sales (Sales to outside customers)	2,240	2,003	(236)	(10.6%)
	Operating profit	51	67	16	32.1%
Industrial Gases & Machinery	Net sales (Sales to outside customers)	1,380	1,235	(144)	(10.5%)
	Operating profit	81	61	(20)	(24.6%)
Materials	Net sales (Sales to outside customers)	1,130	1,000	(130)	(11.5%)
	Operating profit	30	31	0	2.6%
Agri-Bio & Foods	Net sales (Sales to outside customers)	204	176	(27)	(13.5%)
	Operating profit	7	5	(2)	(35.0%)
Others, Adjustments	Net sales (Sales to outside customers)	39	35	(4)	(11.2%)
	Operating profit	(17)	(13)	3	—

(5) LPG and Industrial Gases Net Sales · Sales Volume

	Sales volume (thousand tons)				Net sales (100 million yen)			
	3Q FY2019 Apr-Dec 2019	3Q FY2020 Apr-Dec 2020	Change	Rate	3Q FY2019 Apr-Dec 2019	3Q FY2020 Apr-Dec 2020	Change	Rate
Domestic residential use	1,003	967	(36)	(3.6%)	962	884	(78)	(8.1%)
Domestic industrial use	231	226	(5)	(2.5%)	162	139	(22)	(13.6%)
LPG sub total (except for overseas)	1,235	1,193	(42)	(3.4%)	1,124	1,024	(100)	(8.9%)
LPG total	1,813	1,605	(207)	(11.4%)	1,384	1,176	(207)	(15.0%)
Various Industrial gases	—	—	—	—	761	730	(31)	(4.1%)

(6) Financial Position

(Unit: 100 million yen)

	FY2019 end	3Q FY2020 end	Change
Total assets	4,697	4,918	220
Equity capital	1,822	2,284	462
Interest-bearing debt, gross	1,265	1,077	(187)
Interest-bearing debt, net	1,010	751	(258)
Equity capital ratio	38.8%	46.5%	7.7pt
Ratio of interest-bearing debt to total assets	26.9%	21.9%	(5.0pt)
Debt-to-equity ratio, gross	0.69	0.47	(0.22pt)
Debt-to-equity ratio, net	0.55	0.32	(0.23pt)

* Interest-bearing debt include lease liabilities in the amount of ¥2.9 billion.

(7) Capital Expenditure

(Unit: 100 million yen)

	3Q FY2020 Apr-Dec 2020	FY2020 (Forecast)
Energy	87	116
Industrial Gases & Machinery	131	232
Materials	18	46
Agri-Bio & Foods	8	4
Others, Adjustments	17	42
Capital expenditure	263	440
Depreciation expense	148	195

* Figures for capital expenditure totalize fixed assets, intangible assets (goodwill excluded), and investments in securities.

(8) Non-consolidated**Non-consolidated Statements of Income**

(Unit: 100 million yen)

	3Q FY2019 Apr-Dec 2019	3Q FY2020 Apr-Dec 2020	Change	Rate
Net sales	3,459	3,083	(375)	(10.9%)
Operating profit	38	46	8	21.2%
Ordinary profit	93	110	16	17.7%
Profit	74	87	13	18.6%

Financial Position

(Unit: 100 million yen)

	FY2019 end	3Q FY2020 end	Change
Total assets	3,312	3,477	165
Equity capital	1,182	1,621	438
Equity capital ratio	35.7%	46.6%	10.9pt