

Financial Information

2015

Iwatani Corporation

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Management's Discussion and Analysis

1. Financial Position

Total assets as of March 31, 2015 stood at ¥408,824 million, down by ¥7,395 million compared with the previous fiscal year-end. This decrease was mainly attributable to decreases in certain accounts including ¥14,282 million in notes and accounts receivable-trade, and ¥9,726 million in merchandise and finished goods ; exceeding increasing factors such as ¥1,241 million in cash and deposits, ¥1,633 million in land, ¥1,553 million in construction in progress, and ¥9,514 million in investments in securities (including those in nonconsolidated subsidiaries and affiliates).

Total liabilities amounted to ¥290,882 million, a year-on-year decrease of ¥20,279 million. This decrease was mainly due to considerable decreases such as ¥5,414 million in notes and accounts payable-trade, ¥8,248 million in short-term borrowings, and ¥11,378 million in long-term borrowings. Among liabilities, the aggregate amount of interest-bearing debt including lease obligations amounted to ¥141,793 million, down by ¥19,306 million from the previous fiscal year-end.

Total net assets as of March 31, 2015 resulted in ¥117,942 million, a ¥12,884 million increase compared with the previous fiscal year-end. This increase was mainly attributable to increases such as ¥3,194 million in retained earnings, ¥6,372 million in unrealized gains on securities, and ¥2,552 million in foreign currency translation adjustments.

Total equity rose by ¥12,281 million from the previous fiscal year-end to ¥109,007 million. Accordingly, the equity ratio improved by 3.5 percentage points to 26.7%. Adding ¥8,935 million minority interests to equity, total net assets amounted to ¥117,942 million.

As a result of the above, ROA (the ratio of ordinary income to total assets) for the fiscal year ended March 31, 2015 was 3.1%. The ratio of interest-bearing debt to total assets was 34.7%, reflecting a ¥7,395 million decrease in total assets to ¥408,824 million and a ¥19,306 million decrease in total interest-bearing debt to ¥141,793 million.

2. Enhancement of Corporate Governance

The Company has established an organizational structure for management control that provides for ample functioning of corporate governance with respect to the system for auditing, management decision-making, business execution, and internal control.

The Board of Directors, the Company's business decision-making and supervisory body, consists of 15 directors (including 1 outside director). The Company has enhanced the functioning of the Board of Directors to ensure that the Board engages in appropriate, prompt decision-making and supervision on the basis

of full and active discussion. In particular, it ensures that the outside director collects information from a perspective independent of executive management in cooperation with the Audit & Supervisory Board members and strengthens and enhances transparency in decision-making and oversight effectiveness through a wealth of experience and extensive knowledge concerning corporate governance.

The Company holds twice monthly Management Conferences, attended by senior management at the executive director level and above, to deliberate on matters to be submitted for resolution by the Board of Directors and important matters related to business execution and to promote information sharing and communication.

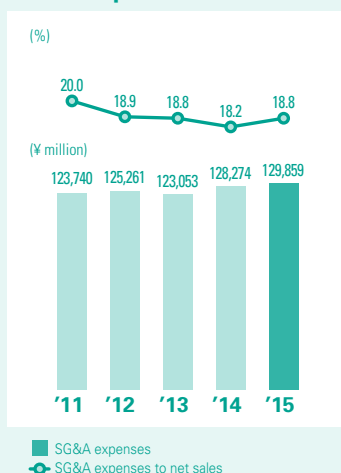
In addition, the Company has introduced an executive officer system and is undertaking to invigorate the Board of Directors to increase the speed of decision-making and promote delegation of authority. The representative directors delegate authority to the executive officers in accordance with management policies determined by the Board of Directors, and the executive officers focus on executing business in accordance with instructions and orders. By introducing this system, the Company has promoted management efficiency through strengthening of the corporate strategy decision-making function and supervisory function of the Board of Directors.

The Company has adopted the audit and supervisory board system. The Audit & Supervisory Board consists of four Audit & Supervisory Board members (including two outside Audit & Supervisory Board members). The full-time Audit & Supervisory Board members attend all meetings of the Board of Directors and Management Conferences, and the outside Audit & Supervisory Board members also attend meetings of the Board of Directors. The result is a system that enables sufficient monitoring of execution of duties by directors. In the appointment of Audit & Supervisory Board members, the Company places importance on specialized expertise in finance and accounting or the law and on knowledge and experience of the Company's business. The outside Audit & Supervisory Board members satisfy the requirements concerning independent corporate officers stipulated by financial instruments exchanges. In this way, the Company has established an audit structure based on more diversified points of view.

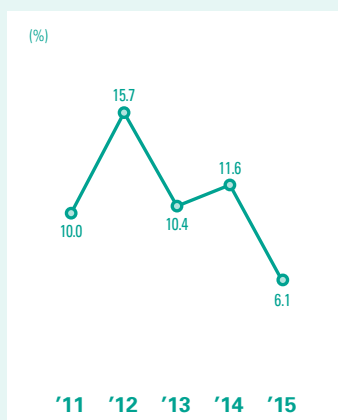
The Audit Department has been established by the Company as an organization that reports directly to the president. The Audit Department periodically conducts internal audits, maintaining a close relationship and collaboration with the Audit & Supervisory Board, and conducts audits to determine whether the business activities of the Group as a whole are being conducted appropriately and efficiently.

The Company has selected KPMG AZSA LLC as the

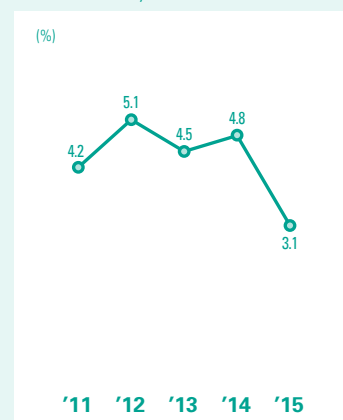
SG&A Expenses



ROE (Net Income to Net Assets)



ROA (Ordinary Income to Total Assets)



independent auditor, submits necessary data to the independent auditor in a timely manner, and has in place a system that enables the conduct of appropriate audits.

3. Cash Flows

Cash and cash equivalents as of March 31, 2015 amounted to ¥21,804 million, a ¥1,363 million increase from the previous fiscal year-end.

(1) Cash flows from operating activities

Net cash provided by operating activities for the fiscal year ended March 31, 2015 increased by ¥20,354 million from the previous fiscal year to ¥43,008 million. The major cash in-flow factors were ¥12,468 million income before income taxes and minority interests, ¥15,060 million depreciation, ¥15,866 million decrease in notes and accounts receivable-trade, and ¥8,426 million decrease in inventories.

(2) Cash flows from investing activities

Net cash used in investing activities decreased by ¥502 million from the previous fiscal year to ¥20,476 million. Major factors behind this slight decrease were cash out-flow factors including ¥17,225 million payments for purchase of property, plant and equipment, ¥2,920 million payments for purchase of intangible assets, and ¥1,241 million payments for purchases of investments in securities, partially offset by ¥1,393 million proceeds from sales and redemption of investments in securities.

(3) Cash flows from financing activities

Net cash used in financing activities for the fiscal year ended March 31, 2015 was ¥22,335 million, reversing ¥3,039 million net cash provided in the previous fiscal year. This cash-flow increase was mainly due to ¥19,335 million net decrease in short-term and long-term borrowings, ¥1,029 million repayment of lease obligations, and ¥1,920 million total cash dividends paid.

4. Risk Management

The following are some risks to the Iwatani Group's business that may have a significant influence on investor decisions. Any forward-looking statements contained herein reflect the judgment of the Iwatani Group as of March 31, 2015.

(1) Seasonal factors and weather fluctuations

Since consumption of LPG, the Group's mainstay product, is affected by air and water temperatures, LPG sales volumes tend to

decrease in warm seasons and increase in cool seasons. For this reason, the Group's earnings structure is weighted toward income in the second half of the fiscal year. Additionally, unseasonable weather patterns may affect the Group's LPG sales volumes.

(2) The impact of LPG import prices

With regard to LPG import prices, the contract price (CP) announced monthly by Saudi Arabian Oil Company (Saudi Aramco) has a significant influence on pricing decisions in the international market. Accordingly, sudden fluctuations in the CP are a factor that affects the Iwatani Group's LPG purchase prices. The Iwatani Group also procures LPG produced in the U.S. and is affected by fluctuations in the Mont Belvieu (MB) price, the LPG benchmark price in the U.S.

(3) Impact of currency rate fluctuations

The Group uses forward exchange contracts in order to avoid risks from exchange rate fluctuations in currency markets, which the Group is exposed to in its trade transactions. However, if exchange rates fluctuate rapidly, it is difficult to completely eliminate the risks, meaning that such conditions could impact on the Group's financial performance.

(4) Impact of interest rate fluctuations

The Group has financing needs for its strategic investments, including capital expenditures for increasing the number of LPG customer households through M&A, as well as for expanding the industrial gas business. This means that interest rate fluctuations could impact on the Group's financial performance. However, since most of the Group's interest-bearing debt has been procured at a fixed rate, such fluctuations have limited impact.

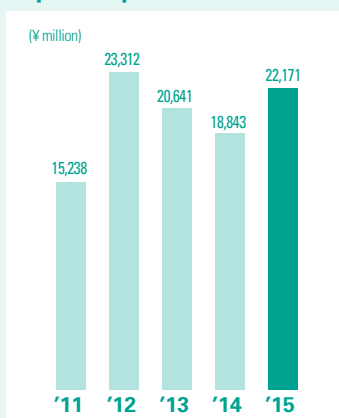
(5) Impact of credit risk

The Group has made it a practice to grant credit to business partners in various ways, meaning that the Group is exposed to credit risk in the event of non-performance by the partners. In order to avoid such credit risk, the Group takes appropriate safeguard measures depending on the partners' credit standing, such as setting credit limits and obtaining the necessary collateral and guarantees. However, in the event that we are unable to recover credit because of deterioration in credit standing, bankruptcies or other conditions affecting our business partners, the financial performance of the Group could possibly be affected.

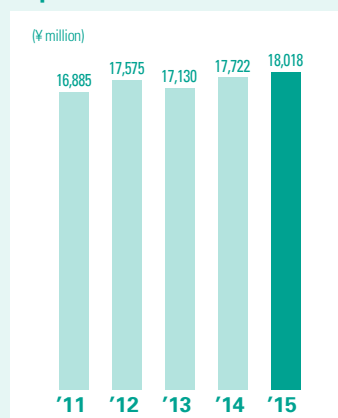
(6) Intensified competition resulting from deregulation

Currently, legal reforms and deregulation are under way to extensively liberalize the electric power and gas retail businesses.

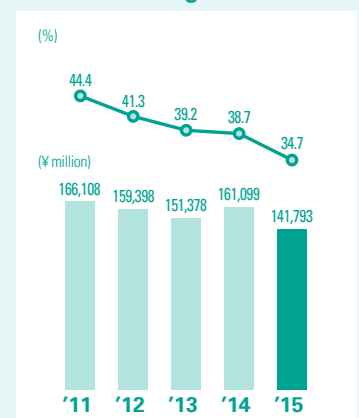
Capital Expenditure



Depreciation and Amortization



Interest-bearing Debt



■ Interest-bearing debt
 ○ Ratio of interest-bearing debt to total assets

Such movements could result in significant transformation of the business environment toward severer competition within the same industry and/or among the various energy businesses, and the financial performance of the Group could be negatively affected.

(7) Impact of country risk

The Group not only has vast foreign trade transactions, but also has established business operations overseas, especially in Asia. The Group’s financial performance may be affected if changes should occur in the countries and regions where the Group operates, such as deterioration in political and/or economic climate, unexpected revision of laws, regulations and tax schemes and deterioration of public security.

(8) Risk from price fluctuations in marketable securities

In addition to holding shares in the Group companies, the Group holds marketable securities, primarily in business partners and financial institutions, for the purpose of creating closer business relationships. Accordingly, future fluctuations in the stock markets may impact on the Group’s financial performance.

(9) Defects in products and services

The products and services of the Group are produced and provided under an appropriate quality control system. However, if compensation was claimed for product liability, or if the Group must recall certain products, the social credibility and public image of the Group could be tarnished, in addition to a considerable amount of monetary expenses being directly required. Such a situation may impact the financial performance of the Group.

(10) Disasters

The Group handles LPG, industrial gases and other products in compliance with the High-Pressure Gas Safety Law. The Group

therefore conducts regular inspections as mandated by the Law, as well as voluntary inspections and checks. However, the stable supply of these products may conceivably be interrupted if the Group’s supply sites or the customers’ facilities were to be damaged due to a large earthquake or other natural disasters.

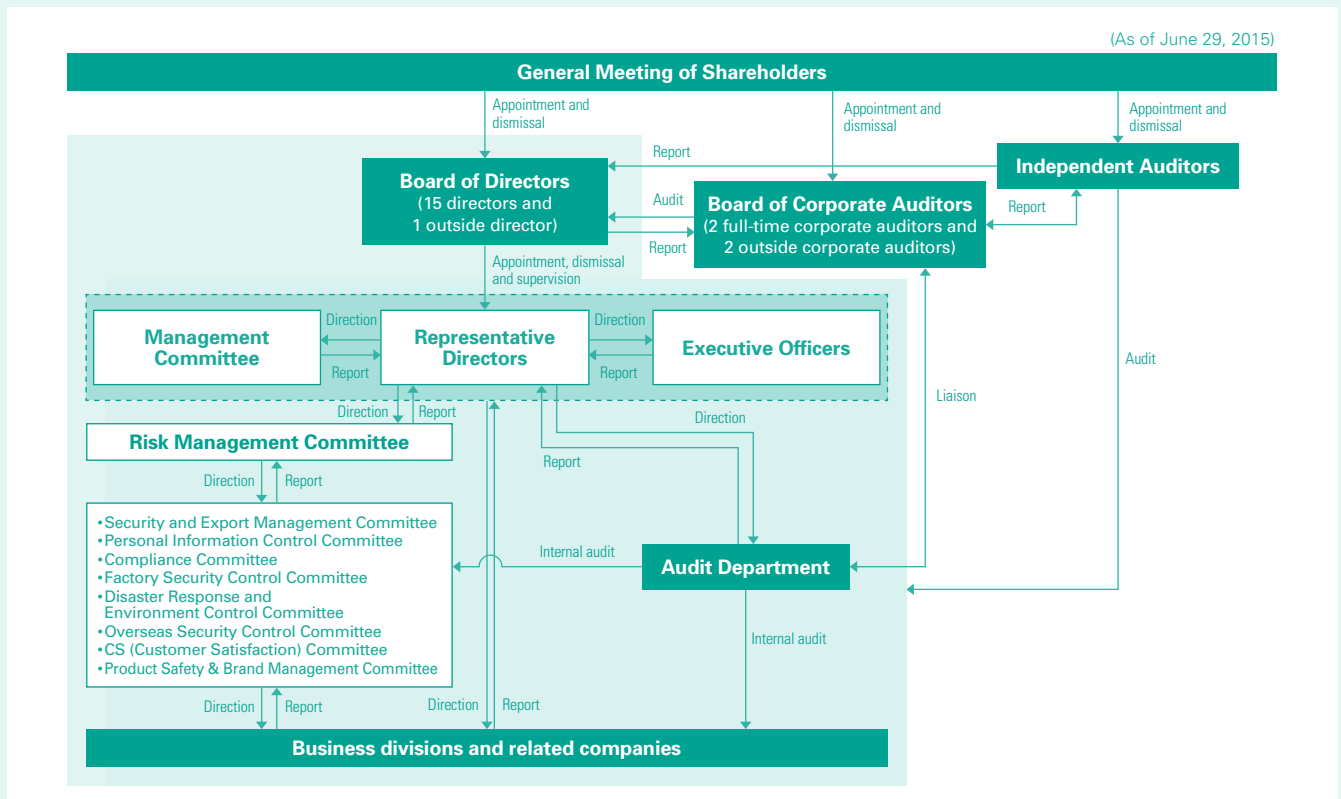
(11) Handling of personal information

In running the LPG business and other business operations, the Group handles a considerable amount of personal information. As business operators handling personal information covered by the Law on the Protection of Personal Information, we do our utmost to comply with the Law by always working to ensure that such information is managed properly. However, if any of the personal information the Group handles were to be leaked outside of the Group despite our efforts to prevent such events, the Group’s reputation in society could be tarnished and/or customers could claim for damages. Such events could negatively affect the financial performance of the Group.

(12) Risk relating to legal compliance

The Group, which develops its businesses at home and abroad under various laws, regulations and social norms, has established the Compliance Committee and been striving to reinforce the corporate structure for legal compliance. In addition, the Group has also established the Outline of Iwatani Corporate Ethics, and widely publicized it to all members of the Group as the norm they should comply with. However, if infringement of laws and regulations occurred despite our efforts for thorough legal compliance as described above, the financial performance of the Group could be adversely affected through such consequences as administrative dispositions made by the authorities, lawsuits raised by stakeholders and tarnished social credibility of the Group.

Corporate Governance Structure



Consolidated Balance Sheets

Iwatani Corporation and its Consolidated Subsidiaries
Years ended March 31, 2014 and 2015

	Millions of yen		Thousands of U.S. dollars (Note 4)
ASSETS	2014	2015	2015
Current assets:			
Cash and cash equivalents (Note 7)	¥ 20,440	¥ 21,804	\$ 181,442
Time deposits (Note 7)	555	432	3,594
Notes and accounts receivable (Note 7)			
Trade	121,074	106,792	888,674
Other	3,962	4,953	41,216
Allowance for doubtful accounts	(778)	(732)	(6,091)
Inventories (Note 9)	45,339	37,592	312,823
Deferred tax assets (Note 11)	3,251	3,462	28,809
Other	7,649	7,504	62,444
Total current assets	201,495	181,809	1,512,931
Property, plant and equipment:			
Land (Notes 10 and 15)	55,735	57,368	477,390
Buildings and structures (Notes 10 and 15)	103,403	106,510	886,327
Machinery, vehicles, equipment and tools (Notes 10 and 15)	143,661	149,591	1,244,828
Lease assets	5,670	6,136	51,060
Construction in progress	2,211	3,764	31,322
	310,682	323,371	2,690,946
Accumulated depreciation	(178,246)	(186,392)	(1,551,069)
Net property, plant and equipment	132,436	136,979	1,139,876
Intangible assets:			
Goodwill	14,027	14,157	117,808
Other	2,890	2,854	23,749
Total intangible assets	16,917	17,012	141,566
Investments and other assets:			
Investments in securities (Notes 7, 8 and 10)	32,248	40,078	333,510
Investments in nonconsolidated subsidiaries and affiliates (Note 7)	17,723	19,407	161,496
Net defined benefit asset (Note 12)	4,436	2,346	19,522
Deferred tax assets (Note 11)	2,731	3,023	25,156
Other	9,053	8,999	74,885
Allowance for doubtful accounts	(824)	(831)	(6,915)
Total investments and other assets	65,369	73,023	607,664
Total assets	¥ 416,219	¥ 408,824	\$ 3,402,047

See the accompanying Notes to the Consolidated Financial Statements.

	Millions of yen	Thousands of U.S. dollars (Note 4)	
LIABILITIES AND NET ASSETS	2014	2015	2015
Current liabilities:			
Short-term borrowings (Notes 7 and 10)	¥ 45,902	¥ 37,654	\$ 313,339
Current portion of long-term debt (Notes 7 and 10)	24,151	24,704	205,575
Notes and accounts payable—trade (Note 7)	103,401	97,987	815,403
Income taxes payable	7,038	3,347	27,852
Accrued bonuses	4,484	4,364	36,315
Other	20,229	24,620	204,876
Total current liabilities	205,206	192,678	1,603,378
Long-term liabilities:			
Long-term debt (Notes 7 and 10)	87,278	75,899	631,596
Deferred tax liabilities (Notes 2(11) and 11)	3,093	5,483	45,627
Net defined benefit liability (Note 12)	5,243	5,732	47,699
Allowance for retirement benefits for directors and statutory auditors	1,190	1,174	9,769
Other	9,148	9,913	82,491
Total long-term liabilities	105,954	98,203	817,200
Total liabilities	311,161	290,882	2,420,587
Contingent liabilities (Note 13)			
Net assets (Note 18)			
Shareholders' equity:			
Common stock			
Authorized — 600,000,000 shares in 2015 and 2014	20,096	20,096	167,229
Issued — 251,365,028 shares in 2015 and 2014			
Capital surplus	18,042	18,118	150,769
Retained earnings	52,339	55,534	462,128
Treasury stock, at cost			
5,279,790 shares in 2015	(1,452)	(1,454)	(12,099)
5,342,931 shares in 2014			
Total shareholders' equity	89,025	92,294	768,028
Accumulated other comprehensive income:			
Unrealized gains (losses) on securities	6,492	12,865	107,056
Deferred gains (losses) on hedges	55	127	1,056
Foreign currency translation adjustments	1,207	3,759	31,280
Remeasurements of defined benefit plans	(55)	(40)	(332)
Total accumulated other comprehensive income	7,700	16,712	139,069
Total net assets	8,332	8,935	74,352
Total net assets	105,058	117,942	981,459
Total liabilities and net assets	¥ 416,219	¥ 408,824	\$ 3,402,047

See the accompanying Notes to the Consolidated Financial Statements.

Consolidated Statements of Income

Iwatani Corporation and its Consolidated Subsidiaries
Years ended March 31, 2014 and 2015

	Millions of yen		Thousands of U.S. dollars (Note 4)
	2014	2015	2015
Net sales	¥ 703,923	¥ 691,902	\$ 5,757,693
Cost of sales	557,130	550,868	4,584,072
Gross profit	146,792	141,034	1,173,620
Selling, general and administrative expenses (Note 19)	128,274	129,859	1,080,627
Operating income	18,518	11,174	92,984
Other income (expenses):			
Interest and dividends income	752	806	6,707
Interest expense	(2,179)	(1,843)	(15,336)
Equity in earnings of nonconsolidated subsidiaries and affiliates	769	968	8,055
Impairment loss on fixed assets (Note 15)	(674)	(355)	(2,954)
Other, net (Note 20)	1,115	1,718	14,296
	(216)	1,293	10,759
Income before income taxes and minority interests	18,302	12,468	103,753
Income taxes (Note 11):			
Current	9,900	5,433	45,210
Deferred	(2,723)	114	948
	7,177	5,548	46,167
Income before minority interests	11,125	6,919	57,576
Minority interests in income	658	719	5,983
Net income	¥ 10,466	¥ 6,199	\$ 51,585

	Yen		U.S. dollars (Note 4)
	2014	2015	2015
Per share (Note 17):			
Basic: net income	¥ 42.53	¥ 25.19	\$ 0.20
Cash dividends applicable to the period	7.00	7.00	0.05

See the accompanying Notes to the Consolidated Financial Statements.

Consolidated Statements of Comprehensive Income

Iwatani Corporation and its Consolidated Subsidiaries
Years ended March 31, 2014 and 2015

	Millions of yen		Thousands of U.S. dollars (Note 4)
	2014	2015	2015
Income before minority interests	¥ 11,125	¥ 6,919	\$ 57,576
Other comprehensive income:			
Unrealized gains (losses) on securities	2,243	6,320	52,592
Deferred gains (losses) on hedges	(92)	64	532
Foreign currency translation adjustments	2,784	2,470	20,554
Remeasurements of defined benefit plans, net of tax	—	(3)	(24)
Share of other comprehensive income of associates accounted for using equity method	323	328	2,729
Total other comprehensive income	5,259	9,181	76,400
Comprehensive income	¥ 16,384	¥ 16,100	\$ 133,976
Comprehensive income attributable to:			
Owners of the parent	15,467	15,212	126,587
Minority interests	¥ 916	¥ 888	\$ 7,389

See the accompanying Notes to the Consolidated Financial Statements.

Consolidated Statements of Changes in Net Assets

Iwatani Corporation and its Consolidated Subsidiaries
Years ended March 31, 2014 and 2015

	Number of shares of common stock (thousands)	Millions of yen										
		Shareholders' equity				Accumulated other comprehensive income						Total
		Common stock	Capital surplus	Retained earnings	Treasury stock	Unrealized gains (losses) on securities	Deferred gains (losses) on hedges	Foreign currency translation adjustments	Remeasurements of defined benefit plans	Minority interests		
Balance as of April 1, 2013	251,365	¥ 20,096	¥ 18,042	¥ 43,637	¥ (1,409)	¥ 4,251	¥ 148	¥ (1,646)	—	¥ 7,781	¥ 90,903	
Net income for the year	—	—	—	10,466	—	—	—	—	—	—	10,466	
Cash dividends	—	—	—	(1,725)	—	—	—	—	—	—	(1,725)	
Changes in scope of consolidation	—	—	—	(40)	—	—	—	—	—	—	(40)	
Purchase of treasury stock	—	—	—	—	(42)	—	—	—	—	—	(42)	
Net changes in items other than shareholders' equity	—	—	—	—	—	2,240	(93)	2,853	(55)	551	5,496	
Balance as of April 1, 2014	251,365	¥ 20,096	¥ 18,042	¥ 52,339	¥ (1,452)	¥ 6,492	¥ 55	¥ 1,207	¥ (55)	¥ 8,332	¥ 105,058	
Cumulative effects of changes in accounting policies	—	—	—	(1,280)	—	—	—	—	—	—	(1,280)	
Restated balance as of April 1, 2014	251,365	20,096	18,042	51,058	(1,452)	6,492	55	1,207	(55)	8,332	103,778	
Net income for the year	—	—	—	6,199	—	—	—	—	—	—	6,199	
Cash dividends	—	—	—	(1,724)	—	—	—	—	—	—	(1,724)	
Purchase of treasury stock	—	—	—	—	(29)	—	—	—	—	—	(29)	
Disposal of treasury stock	—	—	76	—	27	—	—	—	—	—	103	
Net changes in items other than shareholders' equity	—	—	—	—	—	6,372	72	2,552	15	603	9,615	
Balance as of March 31, 2015	251,365	¥ 20,096	¥ 18,118	¥ 55,534	¥ (1,454)	¥ 12,865	¥ 127	¥ 3,759	¥ (40)	¥ 8,935	¥ 117,942	

	Number of shares of common stock (thousands)	Thousands of U.S. dollars (Note 4)										
		Shareholders' equity				Accumulated other comprehensive income						Total
		Common stock	Capital surplus	Retained earnings	Treasury stock	Unrealized gains (losses) on securities	Deferred gains (losses) on hedges	Foreign currency translation adjustments	Remeasurements of defined benefit plans	Minority interests		
Balance as of April 1, 2014	251,365	\$ 167,229	\$ 150,137	\$ 435,541	\$ (12,082)	\$ 54,023	\$ 457	\$ 10,044	\$ (457)	\$ 69,335	\$ 874,244	
Cumulative effects of changes in accounting policies	—	—	—	(10,651)	—	—	—	—	—	—	(10,651)	
Restated balance as of April 1, 2014	251,365	167,229	150,137	424,881	(12,082)	54,023	457	10,044	(457)	69,335	863,593	
Net income for the year	—	—	—	51,585	—	—	—	—	—	—	51,585	
Cash dividends	—	—	—	(14,346)	—	—	—	—	—	—	(14,346)	
Purchase of treasury stock	—	—	—	—	(241)	—	—	—	—	—	(241)	
Disposal of treasury stock	—	—	632	—	224	—	—	—	—	—	857	
Net changes in items other than shareholders' equity	—	—	—	—	—	53,024	599	21,236	124	5,017	80,011	
Balance as of March 31, 2015	251,365	\$ 167,229	\$ 150,769	\$ 462,128	\$ (12,099)	\$ 107,056	\$ 1,056	\$ 31,280	\$ (332)	\$ 74,352	\$ 981,459	

See the accompanying Notes to the Consolidated Financial Statements.

Consolidated Statements of Cash Flows

Iwatani Corporation and its Consolidated Subsidiaries
Years ended March 31, 2014 and 2015

	Millions of yen	Thousands of U.S. dollars (Note 4)	
	2014	2015	2015
Cash flows from operating activities:			
Income before income taxes and minority interests	¥ 18,302	¥ 12,468	\$ 103,753
Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities:			
Depreciation and amortization	17,722	18,018	149,937
Impairment loss on fixed assets	674	355	2,954
Gain on negative goodwill	(172)	(30)	(249)
Subsidy income	(500)	(872)	(7,256)
Loss on reduction of noncurrent assets	500	873	7,264
Increase (decrease) in allowance for doubtful accounts	158	(90)	(748)
Increase (decrease) in allowance for employees' bonuses	184	(124)	(1,031)
Increase (decrease) in net defined benefit liability	639	49	407
Decrease (increase) in net defined benefit asset	2,851	634	5,275
Increase (decrease) in allowance for retirement benefits to directors and statutory auditors	76	(16)	(133)
Interest and dividends income	(752)	(806)	(6,707)
Interest expense	2,179	1,843	15,336
Foreign exchange (gains) losses	205	157	1,306
Equity in earnings of nonconsolidated subsidiaries and affiliates	(769)	(968)	(8,055)
Loss (gain) on sales and disposal of fixed assets	218	269	2,238
Loss (gain) on sales of investments in securities	(222)	(287)	(2,388)
Loss on valuation of investments in securities	7	21	174
Loss on liquidation of subsidiaries and affiliates	5	—	—
Loss (gain) on sales of investments in capital	(12)	—	—
Loss on valuation of investments in capital	120	—	—
Loss (gain) on step acquisitions	8	(38)	(316)
Loss on withdrawal from employees' pension fund	322	—	—
Changes in assets and liabilities			
Decrease (increase) in notes and accounts receivable—trade	(9,632)	15,866	132,029
Decrease (increase) in inventories	(3,587)	8,426	70,117
Increase (decrease) in notes and accounts payable—trade	2,199	(6,585)	(54,797)
Other, net	1,480	4,253	35,391
Subtotal	¥ 32,207	¥ 53,417	\$ 444,511
Interest and dividends received	709	760	6,324
Dividends received from equity method subsidiaries and affiliates	190	184	1,531
Interest paid	(2,164)	(1,792)	(14,912)
Payments for withdrawal from employees' pension fund	(304)	—	—
Income taxes paid	(7,984)	(9,561)	(79,562)
Net cash provided by (used in) operating activities	¥ 22,653	¥ 43,008	\$ 357,892
Cash flows from investing activities:			
Payments for purchase of investments in securities	(3,082)	(1,241)	(10,327)
Proceeds from sales and redemption of investments in securities	1,576	1,393	11,591
Proceeds from sales of investments in capital	13	5	41
Payments for purchase of fixed assets	(20,137)	(20,146)	(167,645)
Proceeds from sales of fixed assets	1,112	570	4,743
Investments in loans receivable	(2,498)	(3,397)	(28,268)
Collection of loans receivable	2,593	2,801	23,308
Other, net	(557)	(463)	(3,852)
Net cash provided by (used in) investing activities	¥ (20,978)	¥ (20,476)	\$ (170,391)
Cash flows from financing activities:			
Net increase (decrease) in short-term borrowings	8,627	(8,520)	(70,899)
Proceeds from long-term debt	30,566	15,543	129,341
Repayment of long-term debt	(33,297)	(26,358)	(219,339)
Cash dividends paid	(1,721)	(1,723)	(14,338)
Other, net	(1,135)	(1,276)	(10,618)
Net cash provided by (used in) financing activities	¥ 3,039	¥ (22,335)	\$ (185,861)
Effect of exchange rate changes on cash and cash equivalents	1,015	960	7,988
Net increase (decrease) in cash and cash equivalents	5,729	1,157	9,628
Cash and cash equivalents at beginning of year	14,026	20,440	170,092
Increase (decrease) in cash and cash equivalents due to changes in scope of consolidation	608	—	—
Increase (decrease) in cash and cash equivalents resulting from merger with nonconsolidated subsidiaries	76	206	1,714
Cash and cash equivalents at end of period	¥ 20,440	¥ 21,804	\$ 181,442

See the accompanying Notes to the Consolidated Financial Statements.

Notes to the Consolidated Financial Statements

Iwatani Corporation and its Consolidated Subsidiaries

1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of Iwatani Corporation (“the Company”) and its consolidated subsidiaries (together, “the Companies”) have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in conformity with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

The accompanying consolidated financial statements have been restructured and translated into English, with some expanded descriptions, from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Act. Some supplementary information included in the statutory Japanese language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

As permitted, amounts of less than one million yen are omitted in the presentation for 2014 and 2015. As a result, the totals shown in the accompanying consolidated financial statements, both in yen and in U.S. dollars, do not necessarily agree with the sum of the individual amounts.

2. Summary of Major Accounting Policies

(1) Scope of consolidation

The accompanying consolidated financial statements include the accounts of the Company and 108 of its subsidiaries for the year ended March 31, 2015. Certain subsidiaries have fiscal years ending on December 31. As a result, adjustments have been made for any significant intercompany transactions which took place during the period between the fiscal year-end of those subsidiaries and the fiscal year-end of the Company.

(2) Elimination and combination

For the purposes of preparing the consolidated financial statements of the Companies, all significant intercompany transactions, account balances and unrealized profits among the Companies have been entirely eliminated. In the elimination, the differences between the cost of investments in subsidiaries and the amount of underlying equity in net assets of the subsidiaries is amortized using the straight-line method within 10 years.

(3) Equity method of accounting for investments in nonconsolidated subsidiaries and affiliates

As of March 31, 2015, the Company had 67 nonconsolidated subsidiaries and 90 affiliates (Companies over which the Company exercises significant influence over operating and financial policies). The equity method has been applied to the investments in 67 of the subsidiaries and 44 of the affiliates.

Since the investments in the remaining affiliates do not have a material effect on consolidated net income and retained earnings, the investments in these affiliates are carried at cost and are not accounted for by the equity method.

(4) Translation of foreign currencies

Foreign currency transactions are translated at the applicable rate of exchange prevailing at the transaction date. Assets and liabilities denominated in foreign currencies at the balance sheet date are translated into Japanese yen at the applicable rate of exchange prevailing at that date. Exchange differences are charged or credited to income. Assets and liabilities of foreign consolidated subsidiaries and affiliates accounted for by the equity method are translated into Japanese yen at applicable year-end rates of exchange, and all income and expense accounts are translated at the average rate of exchange prevailing during the year. The resulting translation adjustments are accumulated and included in “Foreign currency translation adjustments” classified as part of net assets.

(5) Cash and cash equivalents

Cash and cash equivalents include all highly liquid investments, generally, with original maturities of three months or less that are readily convertible to known amounts of cash and are so near maturity that they present insignificant risk of change in value because of a change in interest rates.

(6) Securities

Securities are classified into four categories: trading securities, held-to-maturity debt securities, equity securities of nonconsolidated subsidiaries and affiliates and other securities. As of March 31, 2014 and 2015, the Companies did not hold any trading securities.

Held-to-maturity debt securities are stated at amortized cost. Equity securities of nonconsolidated subsidiaries and affiliates are accounted for, with minor exceptions due to materiality, using the equity method of accounting. Other securities whose fair market values are readily determinable are carried at fair value with unrealized gains and losses included as a component of net assets, net of related taxes. Other securities for which it is not practicable to estimate fair value are stated at cost. In cases in which a significant decline in the value of net assets is assessed to be other than temporary, the cost of other securities is written-down by the impaired amount and charged to income. Realized gains and losses are determined by the moving average cost method and are reflected in the consolidated statement of income.

(7) Allowance for doubtful accounts

An allowance for doubtful accounts is provided in an amount based on past experience with bad debts generally and an evaluation of the collectibility of specific receivables with the possibility of default.

(8) Inventories

Inventories are stated mainly at the lower of first-in, first-out

cost or net realizable value.

(9) Property, plant and equipment and depreciation

Fixed assets, including significant renewals and additions, are carried at cost. When these assets are retired or otherwise disposed of, the cost and related depreciation are cleared from the respective accounts, and the net difference less any amount realized on disposal is reflected in earnings.

Principal estimated useful lives are as follows:

Buildings and structures	3 to 50 years
Machinery, vehicles, equipment and tools	2 to 20 years

Depreciation is calculated by the declining balance method over the useful life of the asset, except that the straight-line method is applied to the Sakai LPG Plant, hydrogen stations, certain fixed assets for lease, certain gas generators and buildings purchased since April 1, 1998.

Lease assets are depreciated using the straight-line method over the lease term as the useful life, with zero residual value. However, finance lease transactions that do not transfer ownership of the lease assets and commenced prior to April 1, 2008 or have total lease payments of not more than ¥3 million (\$24 thousand) under a single lease contract are accounted for as operating leases. Maintenance and repairs, including minor renewals and improvements are charged to income as incurred.

(10) Intangible assets

Computer software for internal use is amortized by the straight-line method over the estimated useful life of 5 years. Other intangible assets are amortized by the straight-line method over the estimated useful life of the respective asset.

(11) Income taxes

The asset-liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred income taxes are measured by applying currently enacted tax laws. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that the change is enacted. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized.

(12) Accrued bonuses

Accrued bonuses are calculated and provided for based on the estimated amounts of future payments attributable to the services that have been rendered by employees as of the date of the balance sheet.

(13) Retirement benefits

(i) Employees' severance and retirement benefits

To provide for retirement benefit payments to employees, net defined benefit asset and liability are recorded at the amounts deemed to be incurred at the fiscal year-end, based on the amount of projected benefit obligations and the fair value of

plan assets at the fiscal year-end. The retirement benefit obligations are attributed to periods on a benefit formula basis. Prior service cost is amortized by the straight-line method over a period of 12 to 14 years, which is within the average remaining years of service of employees. Actuarial differences are amortized by the straight-line method over a period of 12 to 14 years, which is within the average remaining years of service of employees, commencing with the following period. Unrecognized actuarial differences and unrecognized prior service cost are accrued as remeasurements of defined benefit plans, net of tax, in accumulated other comprehensive income in net assets.

(ii) Retirement benefits for directors and statutory auditors

To provide for the payment of lump-sum retirement benefits to directors and statutory auditors, certain consolidated subsidiaries provide an allowance for retirement benefits to directors and statutory auditors at an amount that would be required by their internal regulations if all directors and statutory auditors retired on the balance sheet date.

(14) Goodwill and negative goodwill

Goodwill and negative goodwill generated on or before March 31, 2010 are amortized on a straight-line basis over a period not to exceed ten years.

(15) Derivative financial instruments

Derivative financial instruments are used by the Companies principally to reduce interest rate and foreign exchange rate risks. The Companies have established a control environment which includes policies and procedures for risk assessment and for the approval, reporting and monitoring of transactions involving derivative financial instruments. The Companies do not hold or issue derivative financial instruments for trading purposes.

The Companies are exposed to certain market risks arising from fluctuations in exchange rates and interest rates and manage this risk by entering into forward exchange contracts and swap agreements. The Companies are also exposed to the risk of credit loss in the event of non-performance by the counterparties. However, the Companies do not anticipate non-performance by any of these counterparties, all of whom are financial institutions with high credit ratings.

Derivative financial instruments are measured at fair value. Hedging transactions which meet the criteria for hedge accounting are accounted for using deferral hedge accounting, which requires the unrealized gain or loss to be deferred as a liability or asset until the loss or gain on the related hedged item is recognized. In addition, certain forward exchange contracts and certain interest rate swap transactions are accounted for using the allocation method and the special method. The allocation method requires that recognized foreign currency receivables and payables covered by forward exchange contracts be translated at contract rates. Under the special method, interest rate swap transactions are accounted for as if the interest rates under those transactions were originally applied to the underlying borrowings and bonds.

(16) Expenses for Research and Development

Expenses for research and development are charged to income when incurred.

(17) Reclassifications

Certain reclassifications of the financial statements for the year ended March 31, 2014 have been made to conform to the presentation for the year ended March 31, 2015.

3. Changes in Accounting Policies

Adoption of accounting standard for retirement benefits

The Company and its consolidated domestic subsidiaries adopted Article 35 of the "Accounting Standard for Retirement Benefits" (ASBJ Statement No. 26, May 17, 2012 (hereinafter, "Statement No. 26")) and Article 67 of the "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25, March 26, 2012 (hereinafter, "Guidance No. 25")) from the year ended March 31, 2015 and have changed the determination of retirement benefit obligations and current service cost.

In addition, the Company and its consolidated domestic subsidiaries have changed the method of attributing expected benefit to periods from a straight-line basis to a benefit formula basis along with changing the method of determining discount rate to a method that uses a single weighted average discount rate reflecting the estimated timing and amount of benefit payment, rather than a discount rate based on the term of the relevant bonds approximate to the expected average remaining service years of employees.

In accordance with Article 37 of Statement No. 26, the effect of changing the determination of retirement benefit obligations and current service costs has been recognized in retained earnings at the beginning of the year ended March 31, 2015. As a result of the application, net defined benefit asset decreased by ¥1,553 million, net defined benefit liability increased by ¥434 million and retained earnings decreased by ¥1,280 million at the beginning of the year ended March 31, 2015. There was immaterial impact on operating income, ordinary income and income before income taxes and minority interests for the year ended March 31, 2015, respectively.

Unapplied accounting standards

- "Revised Accounting Standard for Business Combination" (ASBJ Statement No. 21, September 13, 2013)
- "Revised Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013)

- "Revised Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013)
- "Revised Accounting Standard for Earnings Per Share" (ASBJ Statement No. 2, September 13, 2013)
- "Revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, September 13, 2013)
- "Revised Guidance on Accounting Standard for Earnings Per Share" (ASBJ Guidance No. 4, September 13, 2013)

(1) Summary

The above standards and guidance have been revised primarily to account for:

- ① How changes in the holding of shares in subsidiaries over which the Company continues to control should be treated by the Company when additional stock of a subsidiary is acquired.
- ② Treatment of acquisition related costs
- ③ Presentation of current net income and the change in shareholder's equity from minority interests to non-controlling interests
- ④ Provisional application of accounting treatments

(2) Effective dates

Effective from the beginning of the year ended March 31, 2016. Provisional application of the accounting standards is scheduled to begin for business combinations effective after the beginning of the year ended March 31, 2016.

(3) Effects of application of the standards

The Company is currently in the process of determining the effects of these new standards on the consolidated financial statements.

4. U.S. Dollar Amounts

The translation of the Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan, using the prevailing exchange rate as of March 31, 2015, which was ¥120.17 to U.S. \$1.00. The translations should not be construed as representations that the Japanese yen amounts have been, could have been or could in the future be converted into U.S. dollars at this or any other rate of exchange.

5. Accounting Standards for Presentation of Comprehensive Income

Amounts reclassified to net income (loss) in the current period that were recognized in other comprehensive income in the current or previous periods and the tax effects for each component of other comprehensive income were as follows:

	2014	2015	2015
Unrealized gains (losses) on securities			
Increase (decrease) during the year	¥ 4,201	¥ 8,929	\$ 74,303
Reclassification adjustments	(95)	(88)	(732)
Subtotal, before tax	4,105	8,841	73,570
Tax (expense) or benefit	(1,862)	(2,520)	(20,970)
Subtotal, net of tax	2,243	6,320	52,592
Deferred gains (losses) on hedges			
Increase (decrease) during the year	(138)	79	657
Subtotal, before tax	(138)	79	657
Tax (expense) or benefit	46	(14)	(116)
Subtotal, net of tax	(92)	64	532
Foreign currency translation adjustments			
Increase (decrease) during the year	2,776	2,470	20,554
Reclassification adjustments	8	—	—
Subtotal, before tax	2,784	2,470	20,554
Subtotal, net of tax	2,784	2,470	20,554
Remeasurements of defined benefit plans, net of tax			
Increase (decrease) during the year	—	(106)	(882)
Reclassification adjustments	—	108	898
Subtotal, before tax	—	2	16
Tax (expense) or benefit	—	(5)	(41)
Subtotal, net of tax	—	(3)	(24)
Share of other comprehensive income of associates accounted for using equity method			
Increase (decrease) during the year	323	328	2,729
Subtotal, net of tax	323	328	2,729
Total other comprehensive income	¥ 5,259	¥ 9,181	\$ 76,400

6. Supplemental Information on the Consolidated Statements of Cash Flows

Significant non-cash transactions for the years ended March 31, 2014, and 2015 were as follows:

	2014	2015	2015
Increase in investment securities due to the dissolution of the employees' retirement benefit trust	¥ 1,720	¥ —	\$ —

7. Financial Instruments

Information on Financial instruments as of March 31, 2014 and 2015 was as follows:

1. Status of financial instruments

(1) Policies for financial instruments

The Group primarily obtains funds through borrowing from banks and the issuance of corporate bonds for funding of its capital expenditures plan. After adequate liquidity has been ensured, the Companies invest temporary excess funds in deposits with low risk. Additionally, the Companies obtain

short-term funds through bank borrowing, etc. The Companies utilize derivative transactions only for hedging purposes and not for speculative or dealing purposes.

(2) Description and risks of financial instruments

Notes and accounts receivable are exposed to customer credit risk. Additionally, some notes and accounts receivable are denominated in foreign currencies and are exposed to exchange rate fluctuation risk. If necessary, the Companies utilize foreign exchange forward contracts to reduce foreign currency risk.

Tables show ¥ in millions and US\$ in thousands.

Investments in securities are composed primarily of held-to-maturity debt securities and stocks in companies with which the Companies have business alliances and are exposed to credit risk in relation to issuers and market price fluctuation risk.

Notes and accounts payable such as accounts payable—trade are generally payable within six months. Some notes and accounts payable are denominated in foreign currencies. If necessary, the Companies utilize foreign exchange forward contracts to reduce foreign currency risk.

Borrowings and bonds are mainly for capital expenditures. The longest redemption period is fourteen years after the fiscal year closing date. Because some of these instruments have a variable interest rate, they are exposed to interest rate fluctuation risk. Therefore, the Companies utilize derivative transactions and interest rate swap contracts to hedge this risk.

Derivative transactions consist of the use of foreign exchange forward contracts for the purpose of hedging exchange rate fluctuation risk related to notes and accounts receivable and notes and accounts payable and interest rate swap contracts for the purpose of hedging interest rate fluctuation risk related to borrowings. Hedging instruments and hedged items, hedging policy, assessment of hedge effectiveness and hedge accounting are discussed in Note 2(15), "Summary of Major Accounting Policies—Derivative financial instruments."

(3) Risk management of financial instruments

(i) Management of credit risk

(Risk of default by customers and counterparties)

In accordance with the internal policies of the Companies for managing credit risk arising from receivables and long-term loan receivables, each related sales management section monitors the credit worthiness of their main customers and counterparties on a regular basis and monitors due dates and outstanding balances by individual customer. In addition, the Companies are making efforts to quickly identify and mitigate risks of bad debts of customers who are having financial difficulties. In investments in securities, the Companies monitor the financial condition, etc., of the issuing companies on a regular basis. The Companies believe that the credit risk of the derivatives themselves is insignificant as they enter into derivatives only with financial institutions which have a high credit rating.

(ii) Management of market risk (risk arising from fluctuations in foreign exchange rates, interest rates and others)

The Companies utilize foreign exchange forward contracts within the requirements of their business activities in respect to

part of their trade receivables and trade liabilities denominated in foreign currencies to mitigate exchange rate fluctuation risk and use interest rate swap contracts in respect to part of their borrowings to mitigate interest rate fluctuation risk. In investments in securities, the Companies review the fair value of these securities and the financial condition of the issuing companies on a quarterly basis. For investments in securities, except held-to-maturity debt securities, the Companies monitor the market price and financial condition of the issuers and regularly evaluate the investment in each company, taking into account the relationship with the counterparty.

The accounting department enters into and manages derivative transactions within the requirements of the Companies' business activities and regulations established by the internal policies of the Companies. Based on policies approved by the Board of Directors, the issuance of bonds and the borrowing of large amounts, etc., are decided only by the Board of Directors. Therefore, foreign exchange forward contracts and interest rate swap contracts in respect to the aforementioned transactions are decided by the Board of Directors at the same time.

(iii) Management of liquidity risk (risk that the Companies may not be able to meet their obligations on scheduled due dates)

The Companies prepare cash flow projections and monitor funding requirements in the accounting department based on reports from each section and maintain fund liquidity.

(4) Supplementary explanation of fair value of financial instruments

The fair value of financial instruments is based on market price, but in cases in which the market price is not available, the fair value is reasonably estimated. As variable factors are incorporated in the estimation of values, values may vary depending on the assumptions used. The contract amount related to derivative transactions under "Note 16, Derivative Transactions," does not express the market risk related to the derivative transactions themselves.

2. Fair values of financial instruments

For financial instruments, amounts recorded on the consolidated balance sheet, the fair values as of March 31, 2014 and 2015 and the difference between the two are set forth in the table below. It should be noted that financial instruments for which it was considered extremely difficult to assess the fair value were not included in the table.

	2014		
	Amounts on consolidated balance sheet	Fair value	Difference
(1) Cash and deposits	¥ 20,995	¥ 20,995	¥ —
(2) Notes and accounts receivable—trade	121,074	121,074	—
(3) Investments in securities			
Held-to-maturity debt securities	1,000	1,000	0
Other securities	29,631	29,631	—
Subsidiaries and affiliates	4,271	3,798	(473)
Total assets	176,974	176,501	(472)
(1) Notes and accounts payable—trade	103,401	103,401	—
(2) Short-term borrowings	45,902	45,902	—
(3) Bonds	8,000	8,000	0
(4) Long-term borrowings	103,429	103,774	344
Total liabilities	260,733	261,078	344
Derivative transactions*			
Transactions to which hedge accounting is not applied	(11)	(11)	—
Transactions to which hedge accounting is applied	100	69	(31)
Total derivative transactions	¥ 89	¥ 58	¥ (31)

	2015		
	Amounts on consolidated balance sheet	Fair value	Difference
(1) Cash and deposits	¥ 22,237	¥ 22,237	¥ —
(2) Notes and accounts receivable—trade	106,792	106,792	—
(3) Investments in securities			
Other securities	38,463	38,463	—
Subsidiaries and affiliates	4,501	3,813	(687)
Total assets	171,994	171,306	(687)
(1) Notes and accounts payable—trade	97,987	97,987	—
(2) Short-term borrowings	37,654	37,654	—
(3) Bonds	8,000	8,075	75
(4) Long-term borrowings	92,603	92,926	323
Total liabilities	236,245	236,644	398
Derivative transactions*			
Transactions to which hedge accounting is not applied	(20)	(20)	—
Transactions to which hedge accounting is applied	180	169	(10)
Total derivative transactions	¥ 160	¥ 149	¥ (10)

	2015		
	Amounts on consolidated balance sheet	Fair value	Difference
(1) Cash and deposits	\$ 185,046	\$ 185,046	\$ —
(2) Notes and accounts receivable—trade	888,674	888,674	—
(3) Investments in securities			
Other securities	320,071	320,071	—
Subsidiaries and affiliates	37,455	31,730	(5,716)
Total assets	1,431,255	1,425,530	(5,716)
(1) Notes and accounts payable—trade	815,403	815,403	—
(2) Short-term borrowings	313,339	313,339	—
(3) Bonds	66,572	67,196	624
(4) Long-term borrowings	770,599	773,287	2,687
Total liabilities	1,965,923	1,969,243	3,311
Derivative transactions*			
Transactions to which hedge accounting is not applied	(166)	(166)	—
Transactions to which hedge accounting is applied	1,497	1,406	(83)
Total derivative transactions	\$ 1,331	\$ 1,239	\$ (83)

*The amounts for derivative transactions shown above are net of assets and liabilities. When the net amount results in a liability, it is shown in parentheses.

Tables show ¥ in millions and US\$ in thousands.

(Note 1) The calculation method used to determine fair value of financial instruments and matters related to securities and derivative transactions

Assets

(1) Cash and deposits

(2) Notes and accounts receivable—trade

The book value is used as the fair value for these items as fair value approximates book value due to the short maturity of these instruments.

(3) Investments in securities

The fair value of equity securities is based on market price on securities exchanges. The fair value of bonds is based on present discounted value.

Refer to Note 8, "Investments in Securities," for notes on securities categorized by holding purposes.

Liabilities

(1) Notes and accounts payable—trade

(2) Short-term borrowings

The book value is used as the fair value for these items as the fair value approximates book value due to the short maturity of these instruments.

(3) Bonds

(4) Long-term borrowings

The fair value of bonds and long-term borrowings is based on present value calculated by discounting the sum of future principal and interest payments at rates that would be applied to similar borrowings at the present time.

(Note 2) Financial instruments with no fair value as of March 31, 2014 and 2015 were as follows:

	2014	2015	2015
Unlisted securities	¥ 1,616	¥ 1,615	\$ 13,439
Investments in subsidiaries and affiliates	11,648	12,986	108,063
Investments in capital of subsidiaries and affiliates	1,802	1,918	15,960

(Note 3) The maturity profile of the anticipated future contractual cash flows in relation to the Companies' financial assets as of March 31, 2014 and 2015 was as follows:

	2014			
	Due within 1 year	Due over 1 year but within 5 years	Due over 5 years but within 10 years	Due over 10 years
Cash and deposits	¥ 20,995	¥ —	¥ —	¥ —
Notes and accounts receivable—trade	121,074	—	—	—
Investments in securities				
Held-to-maturity debt securities (corporate bonds)	—	—	1,000	—
Total	¥ 142,070	¥ —	¥ 1,000	¥ —

	2015			
	Due within 1 year	Due over 1 year but within 5 years	Due over 5 years but within 10 years	Due over 10 years
Cash and deposits	¥ 22,237	¥ —	¥ —	¥ —
Notes and accounts receivable—trade	106,792	—	—	—
Total	¥ 129,029	¥ —	¥ —	¥ —

	2015			
	Due within 1 year	Due over 1 year but within 5 years	Due over 5 years but within 10 years	Due over 10 years
Cash and deposits	\$ 185,046	\$ —	\$ —	\$ —
Notes and accounts receivable—trade	888,674	—	—	—
Total	\$ 1,073,720	\$ —	\$ —	\$ —

Tables show ¥ in millions and US\$ in thousands.

(Note 4) The aggregate annual maturities of bonds and long-term borrowings as of March 31, 2014 and 2015 were as follows:

	2014					
	Due within 1 year	Due over 1 year but within 2 years	Due over 2 years but within 3 years	Due over 3 years but within 4 years	Due over 4 years but within 5 years	Due over 5 years
Short-term borrowings	¥ 45,902	¥ —	¥ —	¥ —	¥ —	¥ —
Bonds	—	—	—	—	3,000	5,000
Long-term borrowings	24,151	24,421	21,165	20,192	10,272	3,225
Total	¥ 70,053	¥ 24,421	¥ 21,165	¥ 20,192	¥ 13,272	¥ 8,225

	2015					
	Due within 1 year	Due over 1 year but within 2 years	Due over 2 years but within 3 years	Due over 3 years but within 4 years	Due over 4 years but within 5 years	Due over 5 years
Short-term borrowings	¥ 37,654	¥ —	¥ —	¥ —	¥ —	¥ —
Bonds	—	—	—	3,000	—	5,000
Long-term borrowings	24,704	22,572	21,575	12,114	9,541	2,096
Total	¥ 62,358	¥ 22,572	¥ 21,575	¥ 15,114	¥ 9,541	¥ 7,096

	2015					
	Due within 1 year	Due over 1 year but within 2 years	Due over 2 years but within 3 years	Due over 3 years but within 4 years	Due over 4 years but within 5 years	Due over 5 years
Short-term borrowings	\$ 313,339	\$ —	\$ —	\$ —	\$ —	\$ —
Bonds	—	—	—	24,964	—	41,607
Long-term borrowings	205,575	187,833	179,537	100,807	79,395	17,441
Total	\$ 518,914	\$ 187,833	\$ 179,537	\$ 125,771	\$ 79,395	\$ 59,049

8. Investments in Securities

Investments in held-to-maturity debt securities with fair value as of March 31, 2014 consisted of the following:

	2014		
	Book value	Fair value	Unrealized gains (losses)
Securities with fair value exceeding book value			
Corporate bonds	¥ 1,000	¥ 1,000	¥ 0
Total	¥ 1,000	¥ 1,000	¥ 0

Investments in other securities with fair value as of March 31, 2014 and 2015 consisted of the following:

	2014		
	Book value	Acquisition cost	Unrealized gains (losses)
Securities with book value exceeding acquisition cost			
Securities	¥ 28,606	¥ 18,050	¥ 10,555
Securities with book value not exceeding acquisition cost			
Securities	1,025	1,181	(156)
Total	¥ 29,631	¥ 19,232	¥ 10,399

	2015					
	Book value	Acquisition cost	Unrealized gains (losses)	Book value	Acquisition cost	Unrealized gains (losses)
Securities with book value exceeding acquisition cost						
Securities	¥ 37,894	¥ 18,567	¥ 19,326	\$ 315,336	\$ 154,506	\$ 160,822
Securities with book value not exceeding acquisition cost						
Securities	569	657	(87)	4,734	5,467	(723)
Total	¥ 38,463	¥ 19,225	¥ 19,238	\$ 320,071	\$ 159,981	\$ 160,099

Tables show ¥ in millions and US\$ in thousands.

Total sale of held-to-maturity debt securities as of March 31, 2014 and 2015 consisted of the following:

	2014	2015	2015
Book value sold	—	¥ 1,000	\$ 8,321
Amount sold	—	1,000	8,321
Total gain or loss on sale	—	—	—

Total sale of other securities as of March 31, 2014 and 2015 consisted of the following:

	2014	2015	2015
Amount sold	¥ 1,564	¥ 393	\$ 3,270
Total gain on sales	261	288	2,396
Total loss on sales	¥ 34	¥ 1	\$ 8

The impairment loss on investments in securities was ¥7 million and ¥21 million (\$174 thousand) for the years ended March 31, 2014 and 2015, respectively.

9. Inventories

Inventories as of March 31, 2014 and 2015 were as follows:

	2014	2015	2015
Merchandise and finished goods	¥ 39,204	¥ 29,478	\$ 245,302
Work-in-process	2,614	3,424	28,492
Raw materials and supplies	3,520	4,689	39,019
Total	¥ 45,339	¥ 37,592	\$ 312,823

10. Short-term Borrowings and Long-term Debt

The weighted average interest rate of short-term bank borrowings outstanding as of March 31, 2014 and 2015 was 0.9% and 0.9%, respectively.

Short-term borrowings as of March 31, 2014 and 2015 consisted of the following:

	2014	2015	2015
Secured	¥ 2,740	¥ 1,246	\$ 10,368
Unsecured	43,161	36,408	302,970
Total	¥ 45,902	¥ 37,654	\$ 313,339

Long-term debt as of March 31, 2014 and 2015 consisted of the following:

	2014	2015	2015
Loans, principally from banks and maturing serially through 2028 with interest ranging from 0.2% to 7.3%			
Secured	¥ 5,576	¥ 5,327	\$ 44,328
Unsecured	97,853	87,276	726,271
Unsecured bonds			
0.590% bonds, due September 2018	3,000	3,000	24,964
0.690% bonds, due September 2021	5,000	5,000	41,607
Subtotal	111,429	100,603	837,172
Current portion of long-term debt	(24,151)	(24,704)	(205,575)
Total	¥ 87,278	¥ 75,899	\$ 631,596

Tables show ¥ in millions and US\$ in thousands.

As of March 31, 2014 and 2015, the following assets were pledged as security for short-term borrowings and long-term debt:

Net book value	2014	2015	2015
Land	¥ 6,355	¥ 6,091	\$ 50,686
Buildings and structures	3,648	3,381	28,135
Machinery, vehicles, equipment and tools	1,533	1,281	10,659
Investments in securities	589	679	5,650
Total	¥ 12,127	¥ 11,434	\$ 95,148

The aggregate annual maturities of long-term debt as of March 31, 2015 were as follows:

Year ended March 31,		
2017		¥ 22,572 \$ 187,833
2018		21,575 179,537
2019		12,114 100,807
2020		9,541 79,395
2021 and thereafter		2,096 17,441
Total		¥ 67,899 \$ 565,024

The Company entered into commitment line contracts with three banks for the efficient management of financial liabilities. The maximum aggregate credit facility available to the Company as of March 31, 2014 and 2015 was ¥10,000 million and ¥10,000 million (\$83,215 thousand), respectively. The credit facility has not been used as of March 31, 2014 and 2015.

11. Deferred Taxes

The Company and its domestic subsidiaries are subject to a number of taxes based on earnings which, in the aggregate, resulted in a statutory rate of approximately 38.0% and 35.6% for the years ended March 31, 2014 and 2015, respectively. Overseas subsidiaries are subject to income taxes of the countries in which they operate.

Deferred taxes consisted of the following:

	2014	2015	2015
Deferred tax assets			
Tax loss carryforwards	¥ 985	¥ 1,748	\$ 14,546
Allowance for doubtful accounts	305	268	2,230
Accrued bonuses	1,592	1,434	11,933
Net defined benefit liability	1,415	1,359	11,308
Accrued enterprise taxes	510	251	2,088
Intercompany profits and write-downs (inventories, investments in securities and fixed assets)	1,294	1,477	12,290
Loss on valuation of securities	343	327	2,721
Loss on cancellation of real estate trust	383	347	2,887
Impairment loss	860	779	6,482
Other	4,849	3,993	33,227
Valuation allowance	(2,656)	(2,340)	(19,472)
Total deferred tax assets	¥ 9,885	¥ 9,645	\$ 80,261
Deferred tax liabilities			
Reserve for advanced depreciation of noncurrent assets	(301)	(262)	(2,180)
Unrealized gains on securities	(3,558)	(6,076)	(50,561)
Valuation of assets and liabilities of consolidated subsidiaries on acquisition	(1,076)	(973)	(8,096)
Deferred gains on hedges	(44)	(67)	(557)
Other	(2,016)	(1,263)	(10,510)
Total deferred tax liabilities	(6,996)	(8,643)	(71,923)
Net deferred tax assets	¥ 2,888	¥ 1,001	\$ 8,329

Tables show ¥ in millions and US\$ in thousands.

Reconciliation of the differences between the statutory tax rate and the effective tax rate was as follows:

	2014	2015
Statutory tax rate	—	35.6%
Permanently nondeductible expenses	—	5.2
Permanently nontaxable gain	—	(0.7)
Change in valuation allowance	—	(0.6)
Taxation on per capital basis	—	1.6
Equity in earnings of nonconsolidated subsidiaries and affiliates	—	(2.8)
Retained earnings of foreign consolidated subsidiaries	—	1.3
Adjustment of deferred tax assets due to changes in tax rate	—	2.7
Other	—	2.3
Effective tax rate	—	44.5%

Note: Information for the year ended March 31, 2014 is not provided because the difference between the statutory tax rate and the effective tax rate was less than 5%.

Adjustment of deferred tax assets and liabilities for enacted changes in tax laws and rates

On March 31, 2015, amendments to the Japanese tax regulations were enacted into law. Based on the amendments, the statutory income tax rates utilized for the measurement of deferred tax assets and liabilities expected to be settled or realized from April 1, 2015 to March 31, 2016 and on or after April 1, 2016 are changed from 35.6% for the year ended March 31, 2015 to 33.0% and 32.2%, respectively, as of March

31, 2015.

Due to these changes in statutory income tax rates, net deferred tax liabilities (after deducting the deferred tax assets) decreased by ¥270 million as of March 31, 2015, deferred income tax expense recognized for the year ended March 31, 2015 increased by ¥333 million, unrealized gains on securities increased by ¥604 million, deferred gains on hedges increased by ¥4 million and remeasurements of defined benefit plans decreased by ¥4 million.

12. Employees' Severance and Retirement Benefits

The Company and some domestic consolidated subsidiaries have contributory funded defined benefit pension plans and lump-sum benefit plans, and some domestic consolidated subsidiaries have defined contribution plans.

1. Defined benefit plans

(1) Movement in retirement benefit obligations

	2014	2015	2015
Balance as of April 1,	¥ 17,927	¥ 18,308	\$ 152,350
Cumulative effects of changes in accounting policies	—	1,987	16,534
Restated balance as of April 1,	17,927	20,296	168,894
Service cost	1,240	1,674	13,930
Interest cost	279	190	1,581
Actuarial loss (gain)	(247)	175	1,456
Benefits paid	(1,012)	(1,331)	(11,075)
Other	120	(76)	(632)
Balance as of March 31,	¥ 18,308	¥ 20,929	\$ 174,161

(2) Movements in plan assets

	2014	2015	2015
Balance as of April 1,	¥ 20,294	¥ 17,501	\$ 145,635
Expected return on plan assets	177	214	1,780
Actuarial loss (gain)	1,282	94	782
Contributions paid by the employer	1,921	377	3,137
Benefits paid	(579)	(741)	(6,166)
Return of portion of plan assets	(5,720)	—	—
Other	124	98	815
Balance as of March 31,	¥ 17,501	¥ 17,543	\$ 145,984

Tables show ¥ in millions and US\$ in thousands.

(3) Reconciliation from retirement benefit obligations and plan assets to liability (asset) for retirement benefits

	2014	2015	2015
Funded retirement benefit obligations	¥ 14,242	¥ 16,561	\$ 137,813
Plan assets	(17,501)	(17,543)	(145,984)
	(3,259)	(982)	(8,171)
Unfunded retirement benefit obligations	4,066	4,367	36,340
Total net defined benefit liability (asset) as of March 31,	¥ 807	¥ 3,385	\$ 28,168
Net defined benefit liability	¥ 5,243	¥ 5,732	\$ 47,699
Net defined benefit asset	(4,436)	(2,346)	(19,522)
Total net defined benefit liability (asset) as of March 31,	¥ 807	¥ 3,385	\$ 28,168

(4) Retirement benefit costs

	2014	2015	2015
Service cost	¥ 1,240	¥ 1,674	\$ 13,930
Interest cost	279	190	1,581
Expected return on plan assets	(177)	(214)	(1,780)
Amortization of transition obligation	929	—	—
Amortization of actuarial differences	(492)	(15)	(124)
Amortization of prior service cost	124	124	1,031
Other	(43)	(68)	(565)
Total retirement benefit costs for the year ended March 31,	¥ 1,860	¥ 1,691	\$ 14,071

(5) Remeasurements of defined benefit plans

	2014	2015	2015
Prior service cost	¥ —	¥ 98	\$ 815
Actuarial differences	—	(96)	(798)
Total balance as of March 31,	¥ —	¥ 2	\$ 16

(6) Accumulated remeasurements of defined benefit plans

	2014	2015	2015
Unrecognized prior service cost	¥ 773	¥ 674	\$ 5,608
Unrecognized actuarial differences	(627)	(530)	(4,410)
Total balance as of March 31,	¥ 145	¥ 143	\$ 1,189

(7) Plan assets

(i) Plan assets comprise

	2014	2015
Bonds	28.3%	41.1%
Equity securities	22.1%	20.5%
Cash and cash equivalents	30.5%	18.1%
General account	19.0%	20.1%
Other	0.1%	0.2%
Total	100.0%	100.0%

(ii) Long-term expected rate of return

Current and target asset allocations, historical and expected returns on various categories of plan assets have been considered in determining the long-term expected rate of return.

(8) Actuarial assumptions

The principal actuarial assumptions are set forth below:

	2014	2015
Discount rate	2.0%	1.0%
Expected return on plan assets	0.0–2.2%	0.0–2.2%
Expected rate of salary increase	4.7–7.9%	4.7–7.9%

Tables show ¥ in millions and US\$ in thousands.

2. Defined contribution plans

Some domestic consolidated subsidiaries expended ¥248 million (\$2,063 thousand) and ¥269 million (\$2,238 thousand) on contributions for defined contribution plans for the year ended March 31, 2014 and 2015, respectively.

3. Multi-employer pension plans

The funded status of the multi-employer pension plans as of March 31, 2013 and 2014 (based on information available as of March 31, 2014 and 2015) to which contributions were recorded as net periodic retirement benefit costs was as follows:

	2014	2015	2015
Fair value of plan assets	¥ 706,711	¥ 800,473	\$ 6,661,171
Total of actuarial liabilities and minimum reserves in the calculation of pension financing	756,040	830,612	6,911,974
Difference	¥ (49,329)	¥ (30,138)	\$ (250,794)

The contribution ratio of the Companies to the multi-employer pension plans from April 1, 2012 to March 31, 2013 and from April 1, 2013 to March 31, 2014 was 4.0% and 4.1% respectively. Some domestic consolidated subsidiaries

expended ¥155 million (\$1,289 thousand) and ¥189 million (\$1,572 thousand) on contributions for the multi-employer pension plans for the year ended March 31, 2014 and 2015, respectively. In addition, the amount of contribution for withdrawal from the employees' pension fund was ¥322 million (\$2,679 thousand) and was recorded in other expenses for the year ended March 31, 2014.

13. Contingent Liabilities

Contingent liabilities as of March 31, 2014 and 2015 were as follows:

	2014	2015	2015
Notes receivable endorsed	¥ 41	¥ 14	\$ 116
Recourse obligation for notes receivable sold	886	764	6,357

	2014	2015	2015
Guarantees of loans made by:			
Nonconsolidated subsidiaries and affiliates	¥ 585	¥ 670	\$ 5,575
Other	5	5	41
Total	¥ 591	¥ 675	\$ 5,617

14. Leases

As Lessee

As of March 31, 2014 and 2015, lease payments for finance lease transactions that did not transfer ownership of the lease assets and commenced prior to April 1, 2008 were as follows:

	2014	2015	2015
Lease payments	¥ 459	¥ 279	\$ 2,321

The amounts of outstanding future minimum lease payments due as of March 31, 2014 and 2015, including the portion of interest thereon, were as follows:

	2014	2015	2015
Future minimum lease payments			
Due within one year	¥ 279	¥ 255	\$ 2,121
Due over one year	593	338	2,812
Total	¥ 873	¥ 593	\$ 4,934

Assumed acquisition cost, accumulated depreciation, net book value and depreciation of lease assets as of March 31, 2014 and 2015, including the portion of interest thereon, were as follows:

	2014	2015	2015
Acquisition cost	¥ 5,738	¥ 3,027	\$ 25,189
Buildings and structures	68	60	499
Machinery, vehicles, equipment and tools	5,669	2,966	24,681
Accumulated depreciation	4,865	2,433	20,246
Buildings and structures	47	41	341
Machinery, vehicles, equipment and tools	4,817	2,391	19,896
Net book value	873	593	4,934
Buildings and structures	21	19	158
Machinery, vehicles, equipment and tools	851	574	4,776
Depreciation	459	279	2,321

Tables show ¥ in millions and US\$ in thousands.

Depreciation is computed by the straight-line method over the lease term as the useful life with the assumption of no residual value.

Future minimum lease payments under non-cancelable operating leases as of March 31, 2014 and 2015 were as follows:

	2014	2015	2015
Future minimum lease payments			
Due within one year	¥ 1,953	¥ 1,791	\$ 14,903
Due over one year	7,646	6,344	52,791
Total	¥ 9,600	¥ 8,136	\$ 67,704

As Lessor

Lease investment assets as of March 31, 2014 and 2015 were as follows:

	2014	2015	2015
Amount of lease payments receivable	¥ 999	¥ 1,029	\$ 8,562
Estimated residual value	—	6	49
Amount equivalent to interest receivable	(63)	(94)	(782)
Lease investment assets	¥ 935	¥ 941	\$ 7,830

The collection schedule for lease payments from lease investment assets after March 31, 2015 was as follows:

Year ended March 31,

	2015	2015
2016	¥ 328	\$ 2,729
2017	243	2,022
2018	188	1,564
2019	134	1,115
2020	78	649
2021 and thereafter	55	457
Total	¥ 1,029	\$ 8,562

Future minimum lease receipts from non-cancelable operating lease transactions as of March 31, 2014 and 2015 were as follows:

	2014	2015	2015
Due within one year	¥ 95	¥ 103	\$ 857
Due over one year	186	177	1,472
Total	¥ 281	¥ 281	\$ 2,338

15. Impairment Loss on Fixed Assets

The Companies reduced the book value of a portion of idle assets and fixed assets for business use for which profitability had declined to net realizable value and recognized the reduced amount as impairment loss.

(Method of grouping)

The Companies grouped assets based on operating segments for which the Companies reviewed performance and profitability regularly. Idle assets not in operation were treated individually.

Impairment loss recognized for the years ended March 31, 2014 and 2015 was as follows:

Year ended March 31, 2014	2014
Land	¥ 222
Buildings and structures	407
Machinery, vehicles, equipment and tools	44
Total	¥ 674

Year ended March 31, 2015	2015	2015
Land	¥ 192	\$ 1,597
Buildings and structures	64	532
Machinery, vehicles, equipment and tools	98	815
Total	¥ 355	\$ 2,954

Tables show ¥ in millions and US\$ in thousands.

16. Derivative Transactions

Derivative transactions to which hedge accounting is not applied

Currency related transactions

2014				
	Contract amount	Contract amount over 1 year	Fair value*	Valuation gain (loss)
Foreign exchange forward contracts				
To sell	¥ 835	¥ —	¥ (5)	¥ (5)
To buy	647	—	(5)	(5)
	¥ 1,482	¥ —	¥ (11)	¥ (11)

2015								
	Contract amount	Contract amount over 1 year	Fair value*	Valuation gain (loss)	Contract amount	Contract amount over 1 year	Fair value*	Valuation gain (loss)
Foreign exchange forward contracts								
To sell	¥ 890	¥ —	¥ 7	¥ 7	\$ 7,406	\$ —	\$ 58	\$ 58
To buy	563	—	(27)	(27)	4,685	—	(224)	(224)
	¥ 1,454	¥ —	¥ (20)	¥ (20)	\$ 12,099	\$ —	\$ (166)	\$ (166)

*Fair values are based on quotes obtained from financial institutions.

Derivative transactions to which hedge accounting is applied

(1) Currency related transactions

2014				
	Principal items hedged	Contract amount	Contract amount over 1 year	Fair value* ¹
Principle method	Foreign exchange forward transactions			
Foreign exchange forward contracts				
To sell				
U.S. dollars		¥ 1,143	¥ —	¥ (30)
Other currencies		11	—	0
To buy				
U.S. dollars		9,678	—	54
Other currencies		902	—	77
Allocation method	Foreign exchange forward contracts			
To sell				
U.S. dollars* ²	Accounts receivable	1,802	—	—
Other currencies* ²	Accounts receivable	151	—	—
To buy				
U.S. dollars* ²	Accounts payable	5,141	—	—
Other currencies* ²	Accounts payable	47	—	—
		¥ 18,879	¥ —	¥ 100

Tables show ¥ in millions and US\$ in thousands.

		2015								
		Principal items hedged	Contract amount	Contract amount over 1 year	Fair value*1	Principal items hedged	Contract amount	Contract amount over 1 year	Fair value*1	
Principle method	Foreign exchange forward transactions					Foreign exchange forward transactions				
Foreign exchange forward contracts										
To sell										
	U.S. dollars		¥ 1,622	¥ —	¥ (20)		\$ 13,497	\$ —	\$ (166)	
	Other currencies		6	—	0		49	—	0	
To buy										
	U.S. dollars		4,976	29	221		41,408	241	1,839	
	Other currencies		396	—	(20)		3,295	—	(166)	
Allocation method Foreign exchange forward contracts										
To sell										
	U.S. dollars*2	Accounts receivable	2,741	—	—	Accounts receivable	22,809	—	—	
	Other currencies*2	Accounts receivable	675	—	—	Accounts receivable	5,617	—	—	
To buy										
	U.S. dollars*2	Accounts payable	3,667	—	—	Accounts payable	30,515	—	—	
	Other currencies*2	Accounts payable	23	—	—	Accounts payable	191	—	—	
			¥ 14,110	¥ 29	¥ 180		\$ 117,416	\$ 241	\$ 1,497	

*1 Fair values are based on quotes obtained from financial institutions.

*2 The hedged foreign currency receivables and payables were recorded using the Japanese yen amounts at the contracted forward rate, and no gains or losses on the foreign exchange forward contracts were recorded. The fair values of foreign exchange forward contracts were included in accounts receivable and accounts payable.

(2) Interest related transactions

		2014			
		Principal items hedged	Contract amount	Contract amount over 1 year	Fair value*1
Interest rate swap contracts					
	Pay fixed, receive variable*2	Long-term borrowings	¥ 5,521	¥ 5,072	¥ (31)

		2015								
		Principal items hedged	Contract amount	Contract amount over 1 year	Fair value*1	Principal items hedged	Contract amount	Contract amount over 1 year	Fair value*1	
Interest rate swap contracts										
	Pay fixed, receive variable*2	Long-term borrowings	¥ 5,072	¥ —	¥ (10)	Long-term borrowings	\$ 42,206	\$ —	\$ (83)	

*1 Fair values are based on quotes obtained from financial institutions.

*2 The net amount to be paid or received under interest rate swap contracts was added to or deducted from the interest on the assets or liabilities for which the swap contract was executed.

Tables show ¥ in millions and US\$ in thousands.

17. Earnings Per Share

The basis of calculating net income per share for the years ended March 31, 2014 and 2015 was as follows:

Year ended March 31	2014	2015	2015
Net income	¥ 10,466	¥ 6,199	\$ 51,585
Net income attributable to common stockholders	10,466	6,199	51,585
Net income not attributable to common stockholders	—	—	—

	(Thousands)	
Weighted average number of shares outstanding	246,065	246,052

*Diluted net income per share has not been presented for the years ended March 31, 2014 and 2015 because the Company had no potentially dilutive shares outstanding as of these balance sheet dates.

18. Net Assets

Under the Japanese laws and regulations, the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the Board of Directors, designate an amount not exceeding one half of the price of the new shares as additional paid-in capital, which is included in capital surplus. Under the Japanese Corporate Law ("The Law"), in cases in which a dividend distribution of surplus is made, the smaller of an amount equal to 10% of the dividend or the excess, if any, of 25% of common stock over

the total of additional paid-in capital and legal earnings reserve must be set aside as additional paid-in capital or legal earnings reserve. Legal earnings reserve and additional paid-in capital may not be distributed as dividends. By the resolution of shareholders' meeting, legal earnings reserve and additional paid-in capital may be transferred to other retained earnings and capital surplus, respectively, which are potentially available for dividends.

The maximum amount that the Company can distribute as dividends is calculated based on the nonconsolidated financial statements of the Company in accordance with the Law. Cash dividends charged to retained earnings during the two years ended March 31, 2015 represent dividends paid out during those periods. The accompanying consolidated financial statements do not include any provision for the year-end dividend of ¥7 (\$0.058) per share, aggregating ¥1,724 million (\$14,346 thousand), which was approved at the Company's shareholders' meeting on June 26, 2015, in respect of the year ended March 31, 2015.

19. Expenses for Research and Development

Research and development expenses charged to selling, general and administrative expenses for the years ended March 31, 2014 and 2015 were ¥1,368 million and ¥1,250 million (\$10,401 thousand), respectively.

20. Other Income (Expenses)

Other, net consisted of the following:

	2014	2015	2015
Gain (loss) on sales of investments in securities	¥ 222	¥ 287	\$ 2,388
Loss on valuation of investments in securities	(7)	(21)	(174)
Gain (loss) on sales and disposal of fixed assets	(218)	(269)	(2,238)
Gain (loss) on sales of investments in capital	12	—	—
Loss on valuation of investments in capital	(120)	—	—
Gain (loss) on liquidation of subsidiaries and affiliates	(5)	8	66
Foreign exchange gains (losses)	711	568	4,726
Sales discounts	(492)	(501)	(4,169)
Gain on negative goodwill	172	30	249
Retirement benefits for directors and statutory auditors	(5)	(9)	(74)
Gain (loss) on step acquisitions	(8)	38	316
Subsidy income	500	872	7,256
Loss on reduction of noncurrent assets	(500)	(873)	(7,264)
Loss on withdrawal from the employees' pension fund	(322)	—	—
Other, net	1,177	1,588	13,214
Total	¥ 1,115	¥ 1,718	\$ 14,296

Tables show ¥ in millions and US\$ in thousands.

21. Segment Information

1. General information about reportable segments

The Company's reportable segments are regularly reviewed by the Board of Directors using the financial information available within each segment to determine the allocation of management resources and evaluate business results. The Company maintains commercial divisions classified by merchandise and products. Each commercial division develops comprehensive business strategies for Japan and the world. Therefore, the Company is organized by operating segments which are classified by merchandise, products and sales channels based on commercial divisions.

From the year ended March 31, 2015, the reportable segment of a consolidated subsidiary has been changed from the Others to the Industrial Gases & Machinery Business segment. The segment information of the year ended March 31, 2014 is disclosed in line with the new segmentation.

The main products of the four reportable segments were as follows:

- (1) Energy: LPG for household, commercial and industrial use, LPG supply equipment and facilities, LNG, petroleum products, household kitchen appliances, home energy components, daily necessities, portable cooking stoves, gas canisters, mineral water, etc.
- (2) Industrial Gases & Machinery: air-separation gases, hydrogen, helium, other specialty gases, gas supply facilities, welding materials, welding and cutting equipment, industrial machinery and facilities, industrial robots, pumps

and compressors, facilities for hydrogen stations, disaster prevention equipment, high-pressure gas containers, semiconductor manufacturing equipment, electronic component manufacturing equipment, factory automation systems, medicine and food packing machinery, environmental equipment, etc.

- (3) Materials: stainless steel, non-ferrous metals, functional plastic products, electronic display materials, mineral sand, rare earth metals, etc.
- (4) Agri-bio & Foods: frozen vegetables and fruits, health foods, livestock related products, agri-bio related goods, food plant sanitation management, etc.

2. Basis of measurement for reported segment profit and loss, segment assets and other material items by reportable segment

Accounting methods for reportable segments are basically the same as the accounting methods described in "Basis of Presenting Consolidated Financial Statements." Income by reportable segment is equivalent to operating income.

Intersegment sales and transfers are based on market values.

As described in "Changes in Accounting Policies," in accordance with the change in the calculation method for retirement benefit obligations and service cost from the beginning of the year ended March 31, 2015, the Company also revised the calculation method for retirement benefit obligations and service cost for each reportable segment in the same way.

There was immaterial impact on segment income.

3. Information related to sales, operating income (loss), assets and other items by reportable segment

	2014					Others*1	Total	Adjustments*2	Consolidated statements of operations*3
	Reportable Segment				Subtotal				
	Energy	Industrial Gases & Machinery	Materials	Agri-bio & Foods					
Net sales									
Outside customers	¥ 386,718	¥ 153,387	¥ 126,885	¥ 26,378	¥ 693,370	¥ 10,553	¥ 703,923	¥ —	¥ 703,923
Intersegment	7,272	6,171	5,708	242	19,395	20,821	40,217	(40,217)	—
Total	393,990	159,559	132,593	26,621	712,765	31,375	744,140	(40,217)	703,923
Segment income	¥ 12,075	¥ 4,849	¥ 2,683	¥ 573	¥ 20,182	¥ 931	¥ 21,114	¥ (2,595)	¥ 18,518
Segment assets	¥ 165,093	¥ 109,351	¥ 59,738	¥ 9,633	¥ 343,816	¥ 44,182	¥ 387,999	¥ 28,220	¥ 416,219
Other items:									
Depreciation and amortization	¥ 5,286	¥ 4,316	¥ 938	¥ 173	¥ 10,713	¥ 3,010	¥ 13,724	¥ 1,338	¥ 15,062
Impairment loss on fixed assets	31	57	—	406	496	—	496	178	674
Amortization of goodwill	2,008	602	22	26	2,660	—	2,660	—	2,660
Increase in fixed assets and intangible assets	6,844	4,294	1,057	431	12,627	2,666	15,293	3,550	18,843

Tables show ¥ in millions and US\$ in thousands.

	2015								
	Reportable Segment					Others*1	Total	Adjustments*2	Consolidated statements of operations*3
	Energy	Industrial Gases & Machinery	Materials	Agri-bio & Foods	Subtotal				
Net sales									
Outside customers	¥ 365,592	¥ 162,275	¥ 128,034	¥ 27,286	¥ 683,189	¥ 8,712	¥ 691,902	¥ —	¥ 691,902
Intersegment	6,994	7,625	5,066	187	19,874	22,551	42,426	(42,426)	—
Total	372,586	169,901	133,101	27,474	703,063	31,264	734,328	(42,426)	691,902
Segment income	¥ 2,347	¥ 6,324	¥ 2,647	¥ 727	¥ 12,047	¥ 826	¥ 12,873	¥ (1,698)	¥ 11,174
Segment assets	¥ 144,981	¥ 114,563	¥ 58,919	¥ 9,972	¥ 328,436	¥ 40,472	¥ 368,909	¥ 39,915	¥ 408,824
Other items:									
Depreciation and amortization	¥ 5,187	¥ 4,597	¥ 887	¥ 160	¥ 10,832	¥ 3,041	¥ 13,874	¥ 1,186	¥ 15,060
Impairment loss on fixed assets	163	17	80	—	261	22	283	72	355
Amortization of goodwill	2,298	609	22	26	2,957	—	2,957	—	2,957
Increase in fixed assets and intangible assets	8,361	7,648	578	175	16,763	3,404	20,167	4,219	24,386

	2015								
	Reportable Segment					Others*1	Total	Adjustments*2	Consolidated statements of operations*3
	Energy	Industrial Gases & Machinery	Materials	Agri-bio & Foods	Subtotal				
Net sales									
Outside customers	\$ 3,042,290	\$ 1,350,378	\$ 1,065,440	\$ 227,061	\$ 5,685,187	\$ 72,497	\$ 5,757,693	\$ —	\$ 5,757,693
Intersegment	58,200	63,451	42,156	1,556	165,382	187,659	353,049	(353,049)	—
Total	3,100,490	1,413,838	1,107,605	228,626	5,850,570	260,164	6,110,743	(353,049)	5,757,693
Segment income	\$ 19,530	\$ 52,625	\$ 22,027	\$ 6,049	\$ 100,249	\$ 6,873	\$ 107,123	\$ (14,129)	\$ 92,984
Segment assets	\$ 1,206,465	\$ 953,341	\$ 490,297	\$ 82,982	\$ 2,733,094	\$ 336,789	\$ 3,069,892	\$ 332,154	\$ 3,402,047
Other items:									
Depreciation and amortization	\$ 43,163	\$ 38,254	\$ 7,381	\$ 1,331	\$ 90,138	\$ 25,305	\$ 115,453	\$ 9,869	\$ 125,322
Impairment loss on fixed assets	1,356	141	665	—	2,171	183	2,354	599	2,954
Amortization of goodwill	19,122	5,067	183	216	24,606	—	24,606	—	24,606
Increase in fixed assets and intangible assets	69,576	63,643	4,809	1,456	139,494	28,326	167,820	35,108	202,929

*1 "Others" is an operating segment not included in reportable segments. "Others" represents financial, insurance, transportation, warehouse, information processing, etc.

*2 Adjustments are as follows:

- (1) Adjustments for segment income include companywide expenses not allocated to each segment and the elimination of intersegment transactions.
- (2) Adjustments for segment assets is mainly assets in cash, deposits and investments in securities of the Company along with general and administrative departments of the Company.
- (3) Adjustments for depreciation and amortization is mainly depreciation and amortization for general and administrative departments of the Company.
- (4) Adjustments for impairment loss on fixed assets is mainly impairment loss within the general and administrative departments of the Company.
- (5) Adjustments for increase in fixed assets and intangible assets is increase in fixed assets and intangible assets for general and administrative departments of the Company.
- (6) "Depreciation and amortization" and "Increase in fixed assets and intangible assets" include long-term prepaid expenses and its amortization.

*3 Segment income is adjusted with operating income of the consolidated statements of income.

(Related Information)

1. Information about products and services

Since the segments' products and services are the same as those for the reportable segments, information for products and services is omitted.

2. Information about geographic areas

(1) Net sales

2014				
Japan	East Asia	Southeast Asia	Others	Total
¥ 637,180	¥ 42,179	¥ 13,457	¥ 11,106	¥ 703,923

Notes: 1. Net sales are classified by country or region based on customer locations.

2. Main countries and regions outside Japan are grouped as follows:

- (1) East Asia..... China, Taiwan, South Korea
- (2) Southeast Asia..... Singapore, Thailand, Malaysia, Indonesia
- (3) Others..... United States, Australia, Germany

Tables show ¥ in millions and US\$ in thousands.

2015									
Japan	East Asia	Southeast Asia	Others	Total	Japan	East Asia	Southeast Asia	Others	Total
¥ 617,910	¥ 47,779	¥ 14,361	¥ 11,851	¥ 691,902	\$ 5,141,965	\$ 397,595	\$ 119,505	\$ 98,618	\$ 5,757,693

Notes: 1. Net sales are classified by country or region based on customer locations.

2. Main countries and regions outside Japan are grouped as follows:

- (1) East Asia..... China, Taiwan, South Korea
- (2) Southeast Asia..... Singapore, Thailand, Malaysia, Indonesia
- (3) Others..... United States, Australia, Germany

(2) Tangible fixed assets

Since tangible fixed assets in Japan accounted for over 90% of tangible fixed assets on the consolidated balance sheets, information regarding tangible fixed assets is omitted.

3. Information about major customers

Since sales to no customer accounted for 10% or more of the net sales on the consolidated statements of income, information by major customer is omitted.

(Information on amortization of goodwill and unamortized balance by reportable segment)

	2014							
	Reportable Segment					Others*	Corporate assets and elimination	Total
	Energy	Industrial Gases & Machinery	Materials	Agri-bio & Foods	Subtotal			
Goodwill								
Amortization	¥ 2,008	¥ 602	¥ 22	¥ 26	¥ 2,660	¥ —	¥ —	¥ 2,660
Balance as of end of year	9,669	4,180	92	85	14,027	—	—	14,027
Negative goodwill								
Amortization	¥ 50	¥ 0	¥ 63	¥ —	¥ 114	¥ —	¥ —	¥ 114
Balance as of end of year	31	0	134	—	166	—	—	166

	2015							
	Reportable Segment					Others*	Corporate assets and elimination	Total
	Energy	Industrial Gases & Machinery	Materials	Agri-bio & Foods	Subtotal			
Goodwill								
Amortization	¥ 2,298	¥ 609	¥ 22	¥ 26	¥ 2,957	¥ —	¥ —	¥ 2,957
Balance as of end of year	10,363	3,666	69	58	14,157	—	—	14,157
Negative goodwill								
Amortization	¥ 9	¥ 0	¥ 53	¥ —	¥ 62	¥ —	¥ —	¥ 62
Balance as of end of year	22	—	81	—	103	—	—	103

	2015							
	Reportable Segment					Others*	Corporate assets and elimination	Total
	Energy	Industrial Gases & Machinery	Materials	Agri-bio & Foods	Subtotal			
Goodwill								
Amortization	\$ 19,122	\$ 5,067	\$ 183	\$ 216	\$ 24,606	\$ —	\$ —	\$ 24,606
Balance as of end of year	86,236	30,506	574	482	117,808	—	—	117,808
Negative goodwill								
Amortization	\$ 74	\$ 0	\$ 441	\$ —	\$ 515	\$ —	\$ —	\$ 515
Balance as of end of year	183	—	674	—	857	—	—	857

*"Others" is an operating segment which is not included in the reportable segments. "Others" represents insurance, transportation and warehouse.

(Information on gain on negative goodwill by reportable segment)

There was no significant gain on negative goodwill to report.

Tables show ¥ in millions and US\$ in thousands.

Independent Auditors' Report



Independent Auditor's Report

To the Board of Directors of Iwatani Corporation :

We have audited the accompanying consolidated financial statements of Iwatani Corporation and its consolidated subsidiaries , which comprise the consolidated balance sheets as at March 31, 2015 and 2014, and the consolidated statements of income, statements of comprehensive income, statements of changes in net assets and statements of cash flows for the years then ended , and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Iwatani Corporation and its consolidated subsidiaries as at March 31, 2015 and 2014, and their financial performance and cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2015 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 4 to the consolidated financial statements.

KPMG AZSA LLC

July 3, 2015
Osaka, Japan

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